

### Electrify Our World™

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# **Navitas**

Energy • Efficiency • Sustainability Nasdaq : NVTS

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## **Electrify Our World™**





# The GaNFast Revolution, Evolution



"Detect to protect in 30 ns!"

Navitas

# **120W Xiaomi Ultrafast Charger**



- Xiaomi Note 11 Pro+
  - 4,500 mAhr battery (graphene Li-ion)
  - 0-100% in 17 minutes
- 120W Ultrafast Charger
  - 55 x 55 x 28.4 mm = 86 cc = 1.4 W/cc
  - DCM boost PFC:
    - NV6134 GaNFast with GaNSense
  - HFQR DC-DC
    - NV6134 GaNFast with GaNSense
    - Planar transformer (shown)



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### Fast Chargers: ~2% of \$2B: GaN Growth Ahead! Navitas



Note: #Charger metrics as of October 2021. Shipments as of October 31st 2021

(2)

(1) Based on no customer-reported consumer failures for production shipments through October 10th, 2021

Navitas estimated based on total GaN sales worldwide, estimated charger / adapter sales from Yole data

## **Electrify Our World™**

### Navitas

#### • Consumer

- Up to 3x smaller, lighter, low-profile
- TV: UHD to 8K needs 4x power
- >\$2B/yr potential<sup>(1)</sup>





#### • Solar

- 25% *cost reduction* of micro-inverters<sup>(3)</sup>
- Up to 40% energy savings
- *Improve payback* by **10%+** <sup>(4)</sup>
- Residential potential >\$1B/yr



ENPHASE "It's the end of the road for silicon."
"GaN offers >10x frequency, significant cost advantages"

#### • Data Center: Save \$1.9B/yr (11)

- 44% of cost is electricity<sup>(11)</sup>, GaN could reduce by up to 10%<sup>(12)</sup>
- Save >15 TWh or \$1.9B/yr, 2-month ROI<sup>(13)</sup>
- **\$1B+ /yr potential**<sup>(14)</sup>



<sup>公司</sup> "GaN is a breakthrough new technology" "Navitas: excellent partner, industry-leading GaN ICs"

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See end slide for references

#### • EV: Accelerate Adoption by 3 years (6)

- 3x faster charging<sup>(7)</sup>
- 70% energy savings enables
- 5% longer range, or 5% lower battery cost<sup>(8)</sup>
- >\$2.5B/yr potential in 2030<sup>(9)</sup>



#### BRUSA

"Navitas advantages: *simplicity of driving, high-speed, reliability & compact form factor.*"

### GaNFast is Green:

#### Accelerating Major Customers' Net Zero and Carbon Neutral Goals



**GaN Power ICs Reduce CO<sub>2</sub> Emissions** 

**4x-10x** lower component  $CO_2$  footprint than silicon<sup>(1)</sup>

**28% lower** lifetime CO<sub>2</sub> footprint for chargers / adapters<sup>(2)</sup>

Accelerate transition from ICE to EV by **3 years**, saving **20%/yr** of road sector emissions by 2050 <sup>(4)</sup>

GaN addresses 2.6 Gton / year by 2050<sup>(5)</sup>

Navitas and Earth-Shift Global analysis. 4x lower for 2021, 10x lower by 2022 per life-cycle analysis
 Navitas and Earth-Shift Global estimated based on 65W charger per life-cycle analysis
 Navitas estimate based on GaN vs Si total life-cycle analysis.
 DNV estimate for 75%-adoption milestone pull-in, total road sector benefit

Every GaNFast<sup>™</sup> power IC shipped saves<sup>(3)</sup> 4 kg CO<sub>2</sub>





(5) Company information, DNV GL, EPA, IEA, International Renewable Energy Agency (IRENA). See 5-7-21 Investor presentation for details (filed with SEC)

Derived from demand and energy efficiency  $CO_2$  reduction of 1.4 Gt; assumes a 0.12 / kWh cost of electricity and a carbon to energy ratio of 0.00071 tons / kWh, aligned with the EPA's marginal emission rate.

### **References to Slide 5**



- 1. Based on Navitas measurements comparing typical 150W 65 kHz Si-based AC/DC power adapter to 150W 1MHz GaN-based power adapter prototype.
- 2. Based on information provided to management by potential customers.
- 3. EnergySage Solar Marketplace, 2020.
- 4. Based on estimates from Gartner, Pulsenews, WitsView, Statista and Navitas estimates
- 5. Navitas est. vs. Si-based 500W residential micro-inverters assuming GaN-based inverter enables 40% reduced power loss and 25% lower inverter costs
- 6. Navitas est. average 2021-2030, residential installations, MarketsandMarkets, IHS, Fraunhofer ISE, customer input.
- 7. Navitas engineering estimate 6.6 kW Si OBC vs. 21 kW GaN OBC assuming a 90 kWh battery and 80A wall charge limit.
- 8. Assumes 150 kW traction inverter, 100 kWh battery, \$100/kWh battery cost and typical 230 mile range. Based on DNV and Navitas analysis
- 9. Based on BCG Research, Yole Research and Navitas analysis.
- 10. Navitas estimate based on discussions with major suppliers of power electronics to the electric vehicle industry.
- 11. Navitas estimate based on a) Navitas server/datacom forecast & AAAS data, b) \$0.12/kWhr, c) Si vs. GaN \$/W and d) data center loading profile.
- 12. Navitas estimated based on known existing Si-based solutions to deliver >500A next-generation data processors to Navitas targets for new GaN-based AC/DC and DC/DC for these same next-generation data processors.
- 13. Schneider Electric. White Paper Determining Total Cost of Ownership for Data Center and Network Room Infrastructure.
- 14. Navitas measurements based on existing Si-based 3.2kW AC/DC server power supply to a 1 MHz GaN-based 3.2kW AC/DC prototype.