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# GaNFast Power ICs: Beyond Chargers

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# Navitas

Energy • Efficiency • Sustainability

Navitas GaNFast" Power IC

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#### GaN Expected To Replace Silicon In Power Applications





Navitas GaN Is Empowering Efficiency In Industries Where Power Is Key<sup>(1)</sup>

Note: Statistical data is based on Navitas estimate of GaN-based systems compared to Si-based in the 2024-2025 timeframe. Based on Navitas measurements of select GaN-based mobile wall chargers compared to Si-based chargers with similar output power.

(1) Relative to silicon, GaN has 10x stronger electrical fields and 2x greater electron mobility, enabling high voltages in fast chips and fast switching with high energy savings.

#### **Power GaN Technologies**





#### Speed and Efficiency Drive Value





(1) Based on Navitas measurements of GaN-based chargers compared to Si-based chargers with the same output power.

(2) Navitas estimate of GaN-based power systems compared to Si-based systems in the 2024-2025 timeframe, Navitas measurements of select GaN-based chargers vs. Si-based chargers with similar power.

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(3) V<sub>GS</sub> failure distribution based on Navitas internal characterization of Discrete GaN Transistors compared to GaN power ICs.

#### **GaN Integration is Critical**





#### Integration Drives Performance





#### Only GaNFast is Fast... and Safe





- Exposed gate
- Faulty switching
- Dangerous ringing & glitching!

- Integrated gate
- Clean switching
- Safe, smooth performance

#### **Industry-Leading IP Position**







### System-Cost Tipping Point



Mobile served as a pioneer and other markets are expected to reap the benefits at lower cost points



#### Navitas is Positioned to Drive Mainstream Adoption

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Navitas estimate comparing cost of GaN-based vs Si-based wall charger bill-of-materials cost (high-voltage power device, driver/controller, magnetics, PCB and case) for typical 65W mobile charger.
 Based on Navitas production release of 650V GaN power IC in Q3 '18.

#### GaN is the Future of Mobile Charging





less expensive

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Based on Navitas measurements of select GaN-based mobile wall chargers compared to Si-based chargers with similar output power.
 Based on estimates from IDC PC Tracker, USB-C research, Yole Research and Navitas estimates.

### **Power-Hungry Smartphones Use GaN**



Screen Size (cm2)







#### Leading Customers Adopting Navitas GaN





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Note: #chargers as of July 7<sup>th</sup> 2021. #shipped as of October 31<sup>st</sup>, 2021.

(1) Based on no customer-reported consumer failures for production shipments through July 22<sup>nd</sup> 2021.



20W C © Navitas Semiconductor 2021

#### **Navitas GaN Applied in High-Speed Topologies**







#### *Consumer: More Power, Smaller Size, \$2B/yr Opportunity*





- Ultra-thin TVs, gaming, all-in-one PCs, smart home = 600M/yr
- TV screens upgrade from UHD to 8K = **4x** more power
- \$3/unit potential GaN
- = \$2B+ /yr opportunity<sup>(3)</sup>
- GaN ICs make it possible
  - Up to 3x smaller and lighter, low-profile form factors
  - Up to 40% energy savings





GaN Is The Answer As Consumers Demand More Power And Smaller Form Factors

(1) Based on Navitas measurements comparing typical 150W 65 kHz Si-based AC/DC power adapter to 150W 1MHz GaN-based power adapter prototype.

(2) Based on information provided to management by potential customers

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# Data Centers: Save \$1.9B/yr<sup>(1)</sup>

- 44% of Data Center costs related to power (electricity, power & cooling)<sup>(3)</sup>
- Estimate GaN ICs can reduce electricity use by up to  $10\%^{(2)}$
- Worldwide, could save >15 TWh or \$1.9B in annual electricity costs (1-year ROI of 6x)<sup>(1)</sup>



Robin Cheng, VP R&D



- (1) Navitas estimate based on a) Navitas server/datacom forecast & AAAS data, b) \$0.12/kWhr, c) Si vs. GaN \$/W and d) data center loading profile.
- (2) Navitas estimated based on known existing Si-based solutions to deliver >500A next-generation data processors to Navitas targets for new GaN-based AC/DC and DC/DC for these same
- (3) Schneider Electric. White Paper Determining Total Cost of Ownership for Data Center and Network Room Infrastructure.
- (4) Navitas measurements based on existing Si-based 3.2kW AC/DC server power supply to a 1 MHz GaN-based 3.2kW AC/DC prototype.



Data

Processing

Data

Processing

3V-1V 91%

75% Efficiency

84% Efficiency

**GaNFast**™

48V-3V

96%

Silicon

12V-1V

88%

93%

99%

Silicon

48V-12V

97%

Silicon

AC-48V

95%

**GaNFast**™

AC-48V

97%

Grid

Power

Grid

Power

Existing

Data Center

#### Navitas

# Solar: Up to 40% Energy Savings<sup>(2)</sup>

- Shrink microinverter size, weight & cost
  - 25% *cost reduction* of solar inverters<sup>(2)</sup>
  - Up to 40% energy savings
  - *Improve solar payback by 10%+* (vs. typical 8 years<sup>(1)</sup>)
- Total residential solar GaN IC opportunity > \$1B/yr<sup>(3)</sup>
  - \$3M GaN IC sales potential per GW solar installation
- Leading player expected to adopt GaN IC in next-gen
  - >\$500M GaN IC revenue opportunity between 2023-2030



#### (1) EnergySage Solar Marketplace, 2020.

(2) Navitas est. vs. Si-based 500W residential micro-inverters assuming GaN-based inverter enables 40% reduced power loss and 25% lower inverter costs (3) Navitas est. average 2021-2030, residential installations, MarketsandMarkets, IHS, Fraunhofer ISE, customer input.



#### "It's the end of the road for silicon."



"GaN offers >10x frequency and significant cost advantages."

**Power Electronics Architect** 

ENPHASE

(3) Navitas est. based on 6.2 kW residential installation. Si inverter at 97.5% efficiency, GaN at 98.5%.

#### *EV / eMobility:* Accelerating Adoption by 3 Years<sup>(1)</sup> Longer Range, Lower Costs





- 3x faster charging<sup>(4)</sup>
- Extended range
  - •70% energy savings enables 5% extended driving range, or 5% lower battery costs<sup>(3)</sup>
- >\$2.5B/yr GaN opportunity in 2025<sup>(2)</sup>
  - •~\$50 GaN in OBC, ~\$15 DC-DC, ~\$200 traction = **\$250+** GaN TAM per Pure-EV
  - •>50Mu/yr EVs projected by 2030
  - \$400M opportunity with 1st EV customer (2025-30)

Note: Assumes 150 kW traction inverter, 100 kWh battery, \$100/kWh battery cost and typical 230 mile range.

Based on DNV and Navitas analysis
 Based on BCG Research, Yole Research and Navitas analysis.

"Our current OBC product line up is Si & SiC. *GaN* will enable us to *further improve*."

"Navitas advantages are *simplicity of driving, high-speed, reliability & compact form factor.*"

**VP** Power Products



(3) Navitas estimate based on discussions with major suppliers of power electronics to the electric vehicle industry.
(4) 6.6 kW Si OBC vs. 21 kW GaN OBC assuming a 90 kWh battery and 80A wall charge limit.

#### **Power Market Grows, GaN Market Grows <u>Faster</u>!** Navitas



<sup>(3)</sup> Reflects midpoint of forecasted 2026 market size range of \$1.6 billion to \$2.6 billion.

## GaNFast is 'Green'



**GaN Power ICs Reduce CO<sub>2</sub> Emissions** 

**4x-10x** lower component  $CO_2$  footprint than silicon<sup>(1)</sup>

**28% lower** lifetime CO<sub>2</sub> footprint for chargers / adapters<sup>(2)</sup>

Accelerate transition from ICE to EV by **3 years**, saving **20%/yr** of road sector emissions by 2050 <sup>(4)</sup>

GaN addresses 2.6 Gton / year by 2050<sup>(5)</sup>

Every GaNFast<sup>™</sup> power IC shipped saves<sup>(3)</sup> 4 kg CO<sub>2</sub>





(1) Navitas and Earth-Shift Global analysis. 4x lower for 2021, 10x lower by 2022 per life-cycle analysis
(2) Navitas and Earth-Shift Global estimated based on 65W charger per life-cycle analysis
(3) Navitas estimate based on GaN vs Si total life-cycle analysis.
(4) DNV estimate for 75%-adoption milestone pull-in, total road sector benefit
(5) Company information, DNV GL, EPA, IEA, International Renewable Energy Agency (IRENA). See 5-7-21
(7) Investor presentation for details (filed with SEC)
(8) DNV estimate for 75%-adoption milestone pull-in, total road sector benefit
(9) Company information, DNV GL, EPA, IEA, International Renewable Energy Agency (IRENA). See 5-7-21
(9) Investor presentation for details (filed with SEC)
(9) Derived from demand and energy efficiency CO2 reduction of 1.4 Gt; assumes a \$0.12 / kWh cost of electricity and a carbon to energy ratio of 0.00071 tons / kWh, aligned with the EPA's marginal emission rate.

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## GaN: A Big Opportunity

#### **Navitas**



# Thank You

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