High Power, High Voltage, High Speed: GaN and SiC Electrify Our World™

# **Navitas** Electrify Our World™



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eSic

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### **Pure-Play, Next-Gen Power Semiconductors**





Statistical data is based on Navitas estimates of GaN-based systems compared to Si-based estimates in the 2024-2025 timeframe. Based on Navitas measurements of select GaN-based mobile wall chargers compared to Si-based chargers with similar output power, incl.
 2019 study of 65W fast chargers, 2022 customer statement re 2.7 kW data center AC-DC

2. Navitas estimates based on customer feedback as the expected system cost saving overtime as of April 2023

### **Right Time, Right Technology, Right Company**





1. Estimated based on Power SiC/GaN Compound Semiconductor Market Monitor, Q1 2023, Yole Intelligence

2. Granted or pending

## Target Markets: \$22B/year





1. Navitas company estimates, potential market opportunity in 2026 is \$22B+ for GaN and SiC, replacing certain of the silicon market share. Axes not to scale

### **Navitas: Growing Faster than the Market**





- Q3 Financial Report (November 9th, 2023)
  - Revenue \$22M (+115% yr/yr, +22% Q/Q)
  - Margin 42.1% (+3.7% yr/yr, +0.6% Q/Q)
  - Cash \$177M, no debt.
  - >\$1B customer pipeline
- Guidance:
  - Q4 \$25-\$26M, gross margin 42.5% (+/-0.3%)
  - 2023 Revenue = 2x 2022
  - 2024: "Grow at least 50%"



### The Fossil Fuel Challenge





### **Electrify Our World**<sup>™</sup>





# **GaNSafe**<sup>TM</sup>: Ultimate Performance, Reliability Navitas



## **GaNSafe**<sup>™</sup>: World's Safest GaN Power Semiconductor



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## **GåNSafe™** Accelerating AI / Edge Computing



- Data center AC-DC 'silver box' (12V)
- CRPS185 form factor ٠





ĜàNSafe"

scret GaN

Hold-up Time (ms)



33% fewer power components









### **GaN Drives Efficiency: Motor Drive Example**



Conduction Losses

Navitas 400W 3-phase Platform for Inverter-Motor Integration

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- 2x higher frequency
- >60% fewer components, PCB area
- 95-97% efficiency
- 80% energy savings vs Silicon BLDC
- 90% energy savings vs AC motors
- High reliability
- Fast time to market

### 65W charger: GaN vs Si Dematerialization





Relative Climate Impacts, 65W Charger

12

### **Every GaNFast Power IC Shipped Saves Over 4 kg CO<sub>2</sub>**





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### **GeneSiC: SiC MOSFETs**





### **GeneSiC: Trench-Assisted Planar Gate SiC**



	Planar	Trench	GeneSiC	
	Source Gate Metal P+ Well JFET Region N- Drift Layer	Source P-Well N- Drift Layer Loren	Source Gate Metal P+ Source P- Well N- Drift layer N-Drift layer Technol	npromise ology
Manufacturability	<ul> <li>» Repeatable</li> <li>» High yield</li> <li>» Low cost</li> </ul>	<ul> <li>Inconsistent trench etch</li> <li>Lower yields</li> <li>High cost</li> </ul>	<ul> <li>» Repeatable</li> <li>» High yield</li> <li>» Low cost</li> </ul>	$\checkmark$
Performance	<ul> <li>» High R<sub>DS(ON)</sub> / area</li> <li>» Slow switching</li> <li>» High R<sub>DS(ON)</sub> / ∆ temp</li> </ul>	<ul> <li>» Lower R<sub>DS(ON)</sub> / area</li> <li>» Faster switching</li> <li>» High R<sub>DS(ON)</sub> / Δ temp</li> </ul>	<ul> <li>» Lower R<sub>DS(ON)</sub> / area</li> <li>» Fastest switching</li> <li>» Lowest R<sub>DS(ON)</sub> / Δ temp</li> </ul>	
Reliability	» Rugged gate oxide (stable V <sub>тн</sub> )	<ul> <li>Failures due to non-uniform gate oxide</li> <li>Lower short-circuit capability</li> </ul>	<ul> <li>» Highest 100% tested avalanche</li> <li>» Long short-circuit withstand time</li> <li>» Rugged gate oxide (stable V<sub>тн</sub>)</li> </ul>	

### Faster, Cooler, Longer Lifetime





**Test Board** 

- GeneSiC trench-assisted planar FET vs. Competitor SiC FET
  - 1,200 V, 40 mΩ, D2pak in half-bridge
  - Represents 7.5 kW DC-DC converter (e.g. data center, EV)
  - 150 kHz switching = ~10x faster than Si IGBT example
- >80% energy savings (>3,000 kWh/yr) vs Si IGBTs -25°C cooler = 3x longer life vs other SiC (reduced maintenance / repair costs)





China to add 120-140 GW of solar in 2023 (+40% vs 2022)

#### Expect 2x capacity, produce 1,200 GW by wind + solar by 2025 <u>5 years ahead</u> of target (2030)

"Solar will soon become the most economical form of electricity in China, surpassing hydropower to become the largest non-fossil energy source by the end of this year"<sup>(1)</sup>

(1) "Solar to jump into renewable energy driving seat at home and abroad, as China's capacity just keeps expanding, analysts say", South China Morning Post, 26 May, 2023

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### GaN and SiC for Solar / Energy Storage







25°C cooler with GeneSiC

#### **Customers in Development, Production**



(1) Navitas est. 6.2 kW residential installation with silicon inverter at 97.5%, GaN at 98.5% efficiency. (2) Market estimates for 2030, based on DNV and Navitas analysis. (3) Per Q1'23 earnings report

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### **Accelerating Adoption: EV**





Copyright Navitas Semiconductor, 2023 mile range. (3) Represent select potential, engaged customers. Logos do not indicate binding long-term agreements.

## GàNSafe<sup>™</sup> Delivers Highest Power Density





#### Combination 6.6 kW OBC + 3 kW DC-DC:

- AC Input: 90~265 V<sub>AC</sub> up to 32 A
- **DC Output:** 470~860  $V_{DC}$ , full load
- Power Output: 6.6 kW charging, 6.0 kVA discharging
- Efficiency: > 95% @ Full Load
- **DC-DC Output:**  $9^{-16} V_{DC}$

#### Mechanical:

- **Dimensions:** 210 x 192 x 61mm ( < 2.5 litre)
- Cooling: -40 to +65°C (Cold Plate)
- Communication: IP 67, CAN Bus interface







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### **Accelerating Charging**

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### HV Long-Haul Trucks Need HV SiC



- In 2022:
  - Small share ~60k in 5 million/year
  - 110 new models
- COP27:
  - 30% ZEV sales by 2030
  - 100% by 2040
- "Megawatt Charging System"
- SAE J3271
- Up to 3.75 MW
- 1,250 V cable

DC Fast-Charger	Passenger / LDV	HDV J3721	HDV J3721	
Specifications		(non-cooled)	(actively-cooled)	
Power (max, kW)	350	440	3,750	
Voltage (max, V)	920	1,250	1,250	
Current (max, A)	500	350	3,000	
Vehicle Battery (nom, V)	400 / 800	800, 1200	800, 1200	
SiC Device Voltage (nom, V)	750 / 1,200	1,200 / 1,700	1,700	



### HV Bus = HV SiC



#### HV bus:

- Low I<sup>2</sup>R conduction losses
- High combined motorinverter efficiency
- Small size electric drive for same power levels
- No AC-DC conversion losses
- *GeneSiC range* 650V-6,500V

1000 mΩ —				★ 1000 mΩ	+ 1000 mΩ	
500 m0 —						
500 mm			★-350 mΩ	★450 mΩ		★-300 mΩ
	. 120 0		*-160 mΩ	<b>★</b> −160 mΩ	. 100-0	
100 mΩ —	★ 120 mΩ				*= 120 mΩ	
	★-90 mΩ		<b>★</b> −75 mΩ	★-75 mΩ		
	<b>★</b> −60 mΩ	<b>★</b> −60 mΩ				
50 mΩ —	★- 45 mΩ		★ 40 mΩ	* -45 mΩ	* 50 mΩ	<del>★</del> 50 mΩ
	★-25 m0		★-30 mΩ			
			<b>★</b> −20 mΩ	<b>★</b> −20 mΩ		
	<del>×</del> −15 mΩ				<del>×</del> −15 mΩ	
10 mΩ —		★ 12 mΩ ★ 10 mΩ	★ 12 mΩ ★ 10 mΩ			
	650V	750V	1200V	1700V	3300V	6500V



(1) Oak Ridge Nat. Lab. & National Renewable Energy Lab. Medium- and Heavy-Duty Vehicle Electrification: An Assessment of Technology and Knowledge Gaps (December 2019) ORNL/SPR-2020/7

### Every GeneSiC MOSFET Shipped Saves Over 25 kg CO<sub>2</sub> Navitas



### **Accelerating Sustainability**

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May '22 World's first semiconductor company CarbonNeutral® certified

#### >50 GWh energy savings Saved >225 metric tons of CO<sub>2</sub>

GaN + SiC save 6 Gton / year by 2050 Every OGeneSic FET

saves 25 kg CO<sub>2</sub>





August '22 First 100,000 tons CO<sub>2</sub> saved (Over <u>200</u>,000 as of November 2023)

October '22 Recognized for industry-leading sustainability reporting

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