



*“Living Well, Off-the-Grid”*



***Llew Vaughan-Edmunds***  
***Sr. Director***



**Navitas**

***Energy • Efficiency • Sustainability***



# Power Outages are on the rise

## MAJOR U.S. POWER OUTAGES

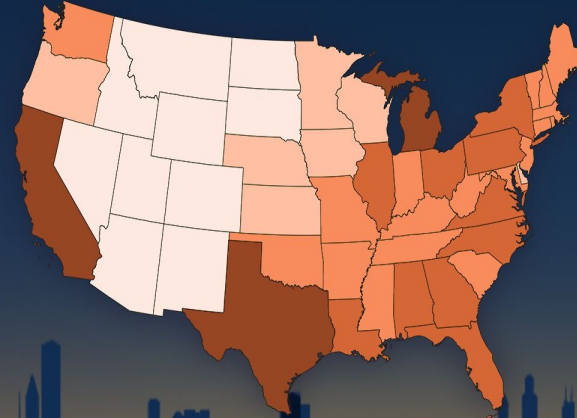
— Weather-Related — Non Weather-Related



Number of outages affecting more than 50k customers from 2000-2021.  
Source: U.S. Department of Energy Form OE-417

CLIMATE CENTRAL

## Weather-Related MAJOR POWER OUTAGES SINCE 2000



Number of outages affecting more than 50k customers from 2000-2021.  
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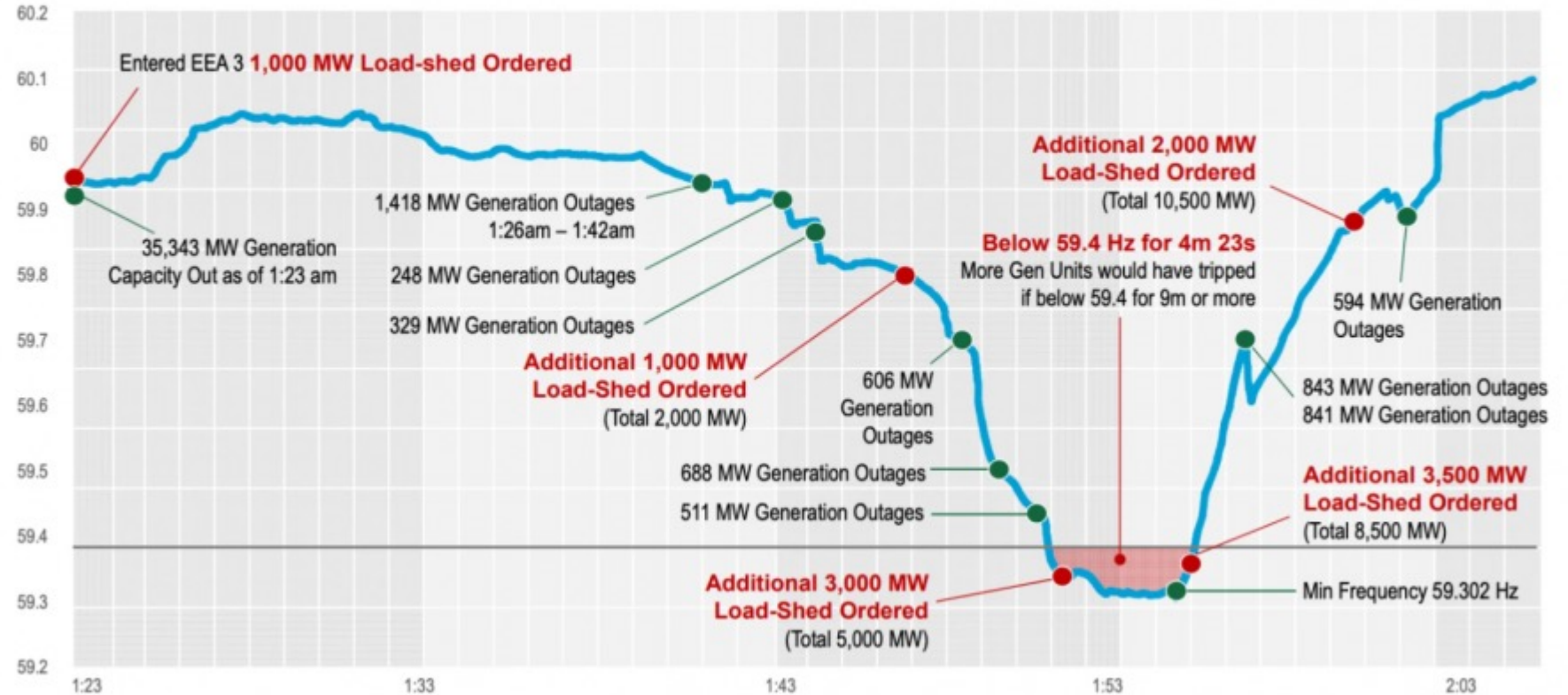
CLIMATE CENTRAL



# Life Can Be Unpredictable...



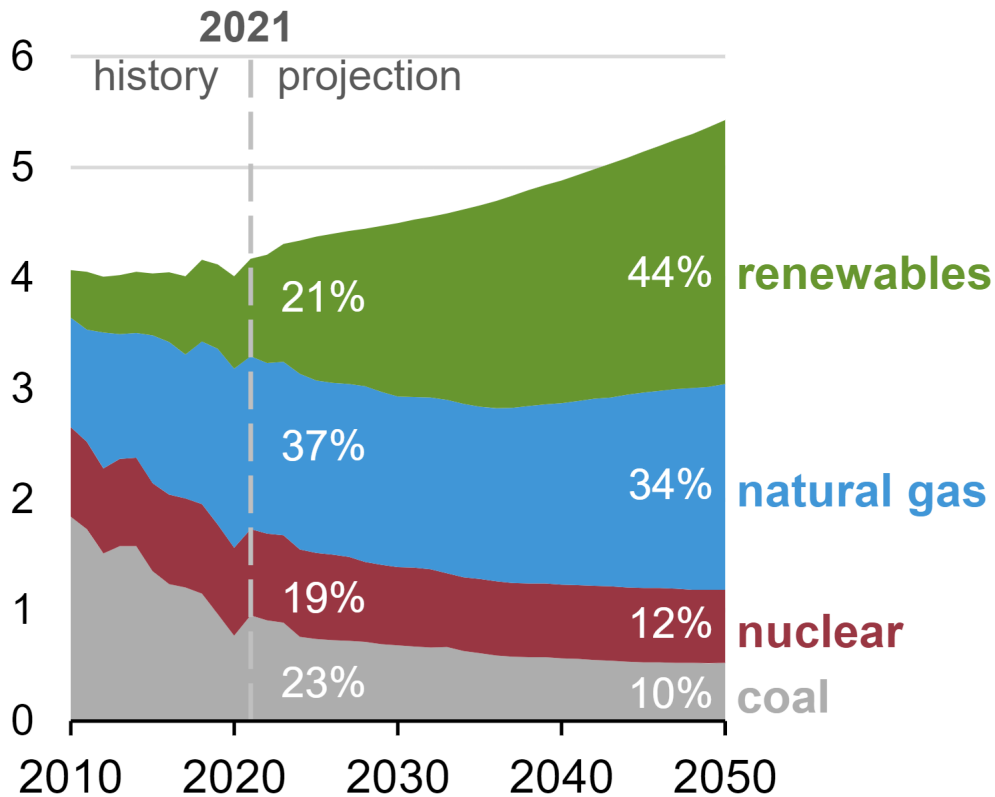
Texas Power Grid, February 21<sup>st</sup> 2021



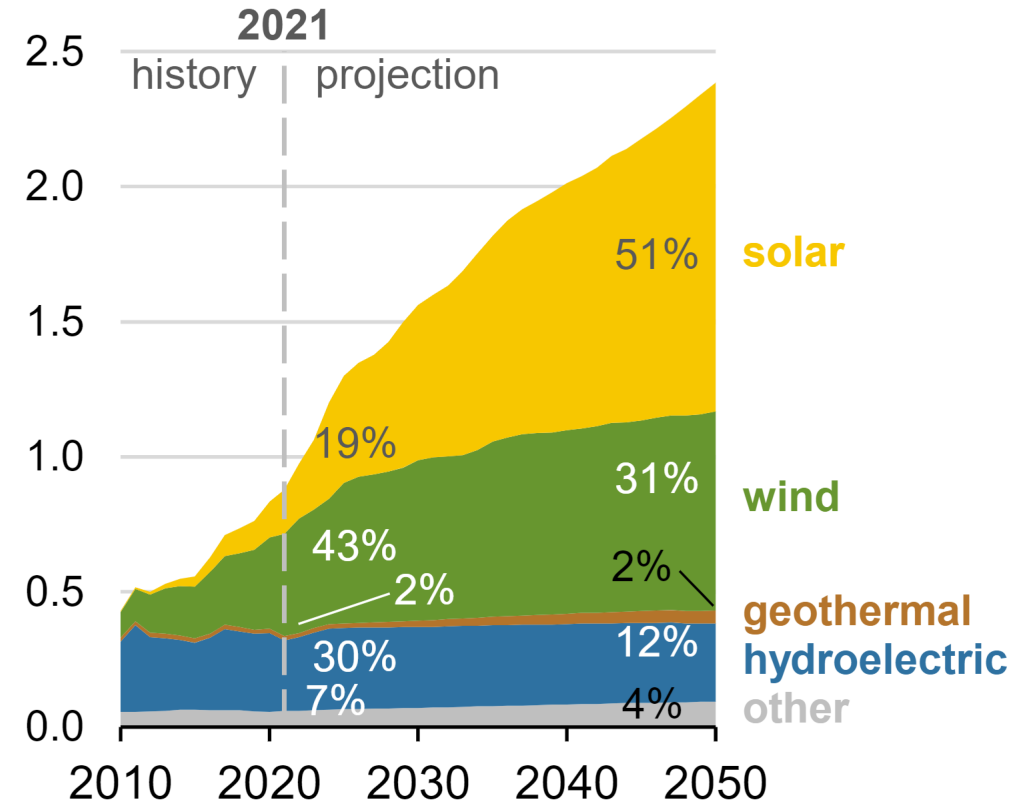
Electric Reliability Corporation of Texas (ERCOT)  
December xxx 2022, [link](#)

# ...and Solar is a Growing Source of Power

**U.S. electricity generation  
AEO2022 Reference case**  
trillion kilowatthours



**U.S. renewable electricity generation  
including end use**  
trillion kilowatthours

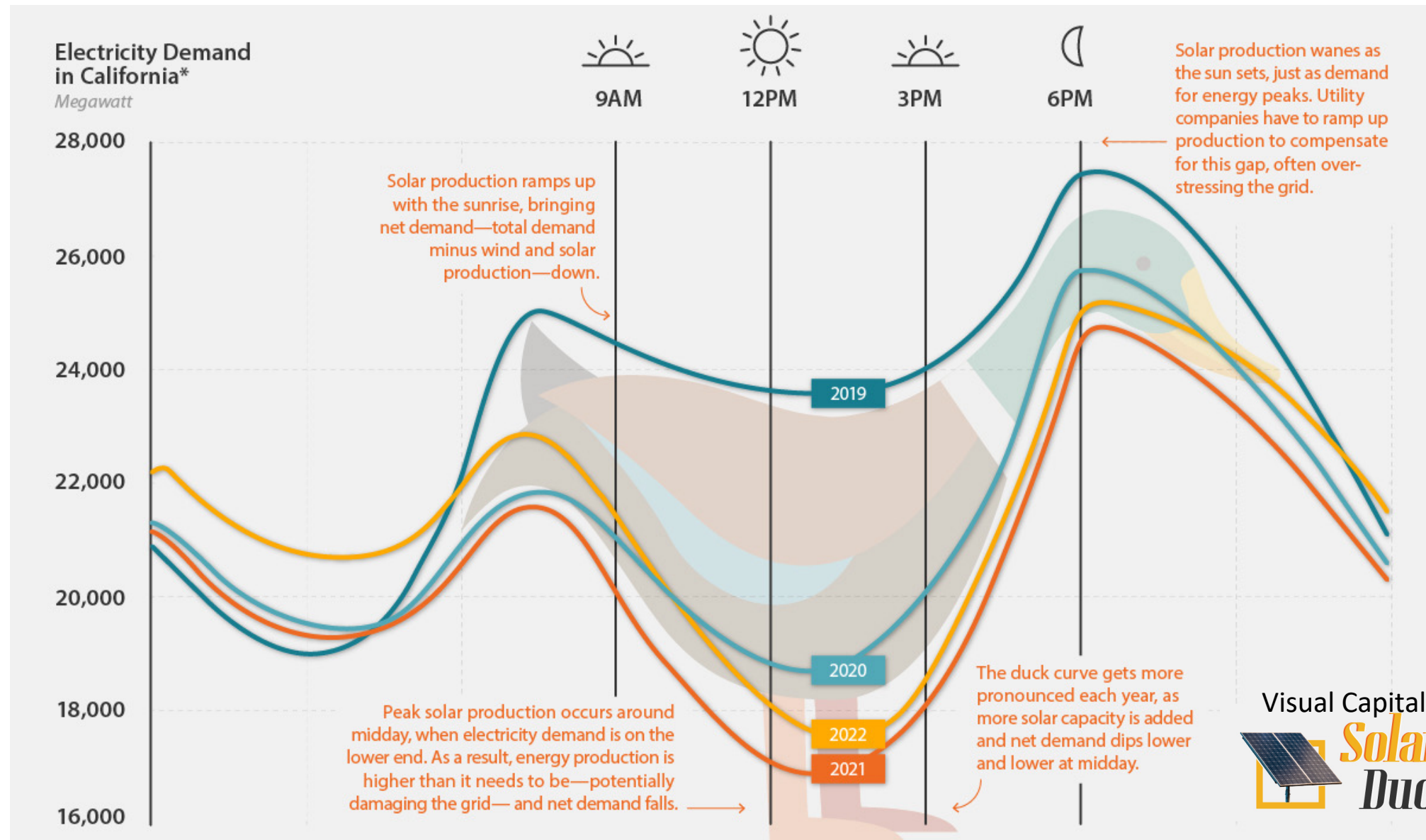


Source: U.S. Energy Information Administration, *Annual Energy Outlook 2022* (AEO2022)

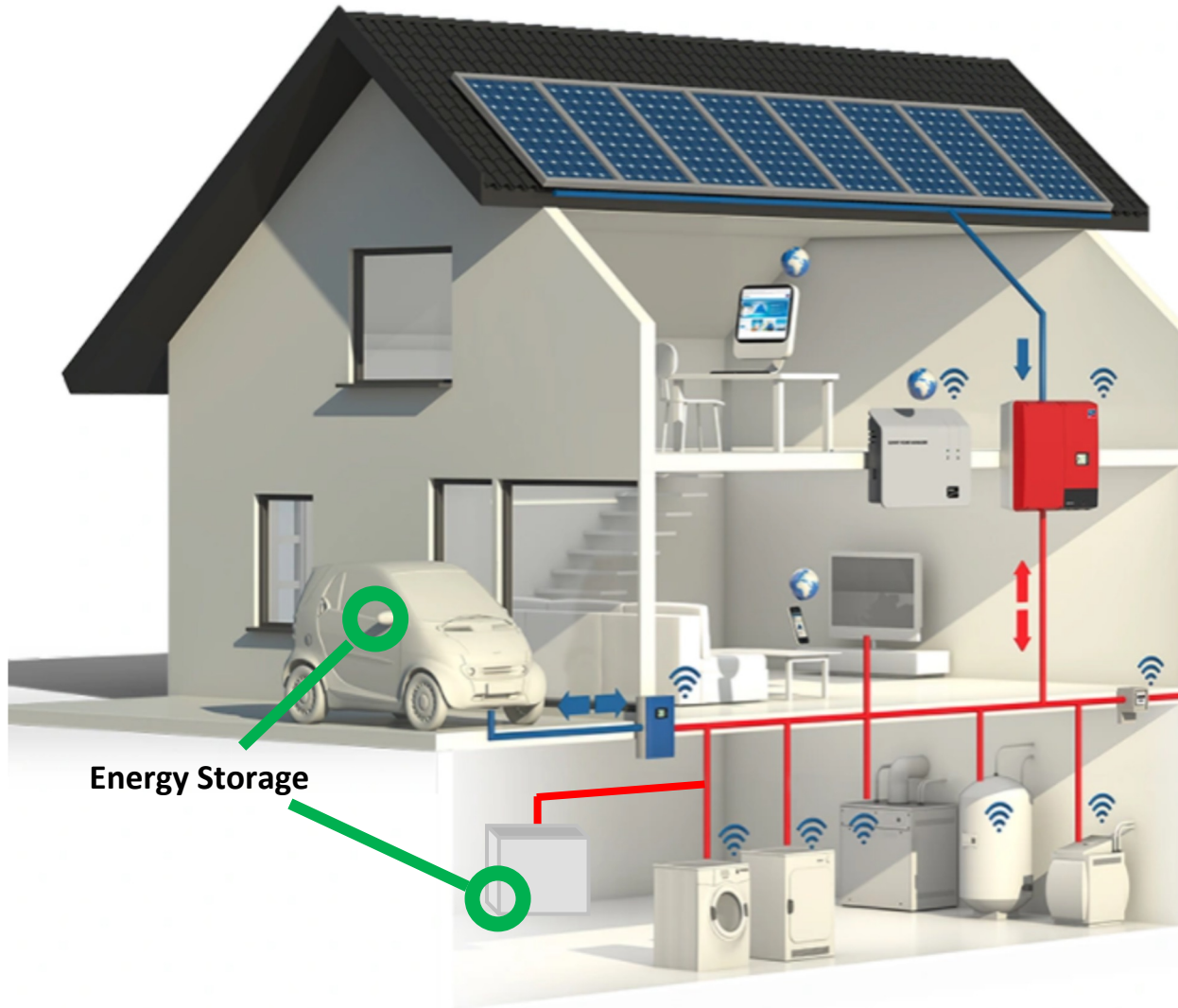
Note: Biofuels are both shown separately and are included in petroleum and other liquids.



# ...But Supply & Demand Don't Match



# Domestic Micro-Grid with Energy Storage(s)

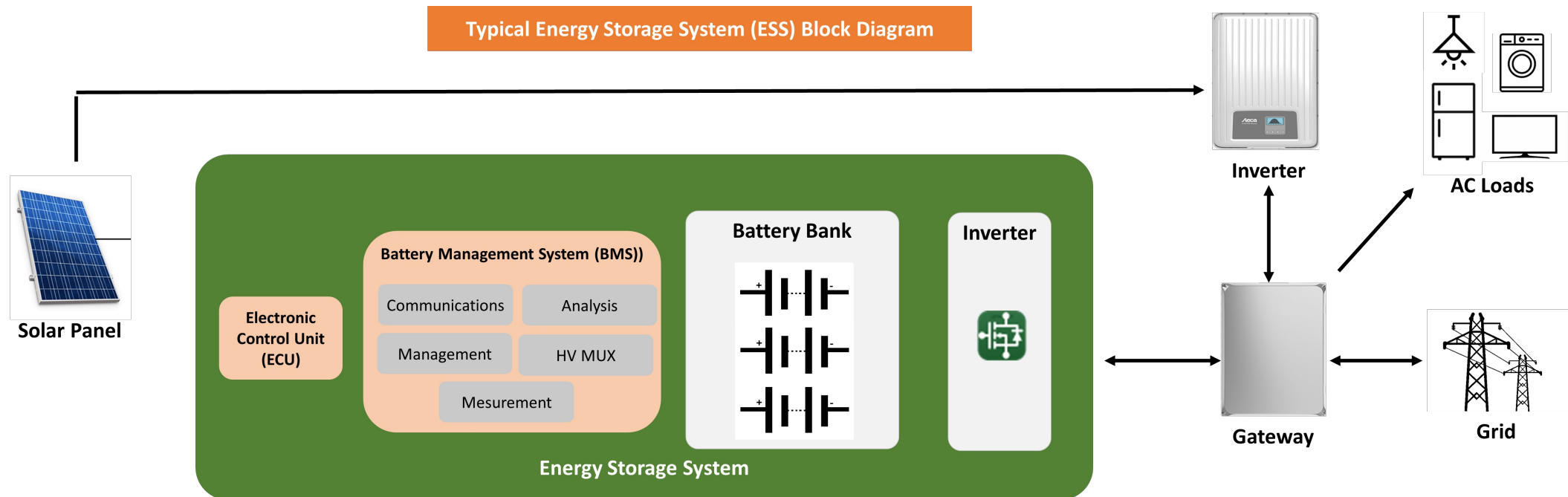


- Self sufficient energy system
- Operates independently
- Contains it's own energy source
- US 'attach rate' for storage capability sold with solar panels, up from 9.5% to 17.1% in only 18m
- Bi-directional on-board chargers now in:
  - Nissan Leaf
  - Ford F-150 Lightning
  - Hyundai Ioniq 5
  - Kia EV6
  - Mitsubishi Outlander PHEV



# Bi-Directional Battery Storage

- Approximately 30% of electrical usage happens during solar production hours.
- A Battery Energy Storage System (BESS) stores electricity from the sun (or other renewable energy sources) for later use, to reduce electricity costs, back-up unstable grids during blackouts, and support additional electrical demands.



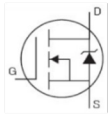
# Next-Gen Power Semis for Micro-Grids



Note: Navitas estimate of GaN- & SiC-based power systems compared to silicon in the 2024-2025 timeframe.

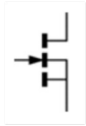


## Silicon FET



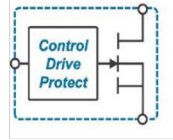
- Old, slow
- High  $Q_g$
- High  $C_{oss}$
- $F_{sw} < 100$  kHz

## Discrete GaN



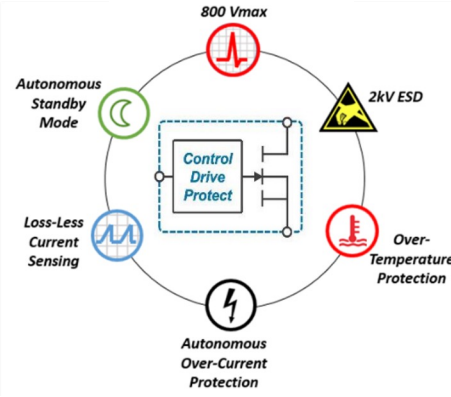
- Exposed gate
- External gate drive
- $dV/dt$  sensitivity
- Layout sensitivity
- ESD sensitivity
- Unknown reliability
- Unknown robustness

## GaNFast™ 200-300 kHz



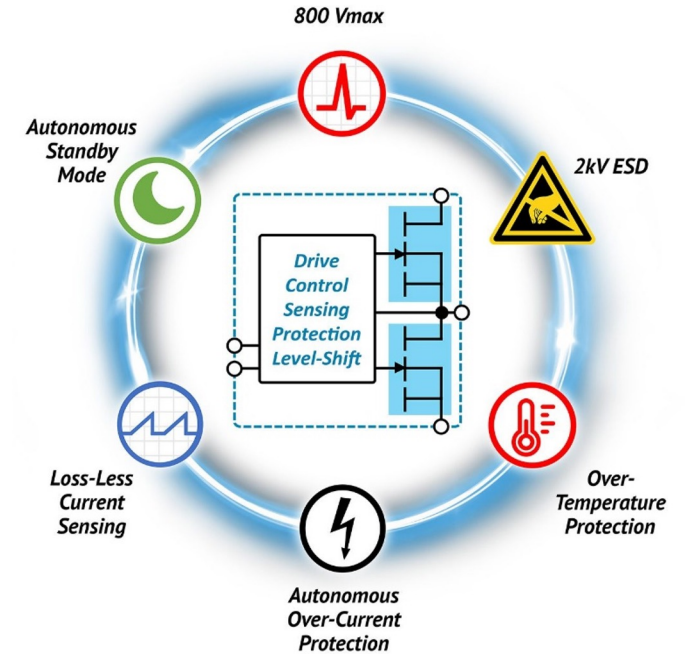
- Internal Gate
- Integrated Gate Drive
- $dV/dt$  Immunity
- Layout Insensitive
- 2 kV ESD rating
- Proven Reliability
- Proven Robustness

## GaNSense™ 500 kHz



- GaNFast plus:**
- Autonomous Standby
  - Autonomous Protection
  - Loss-less Current Sensing
  - High Precision
  - High Efficiency

## GaNSense Half-Bridge 1 MHz



- GaNSense plus:**
- Highest integration
    - integrated HS and LS FETs
    - Integrated level-shift isolation
    - integrated boot-strap
    - Shoot-through protection
    - Enlarged cooling pads
  - Fastest switching
  - Highest efficiency



# Foundational Reliability

- **Design** for Reliability

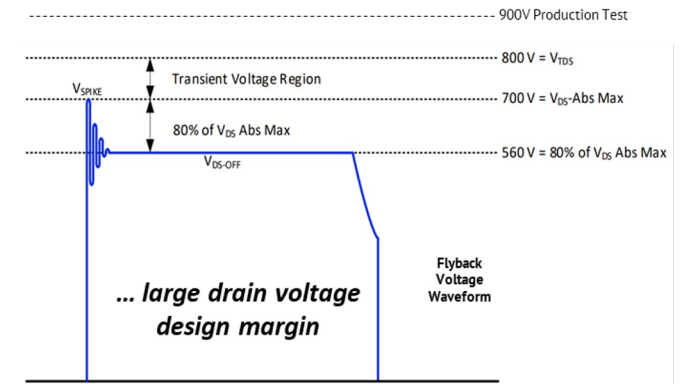
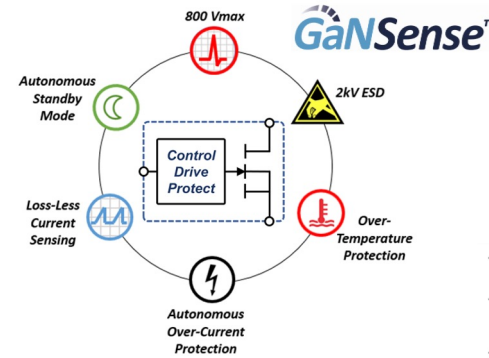
- Integrated drive, sensing and protection
- Component reliability, and **system** reliability

- **Testing** for Reliability:

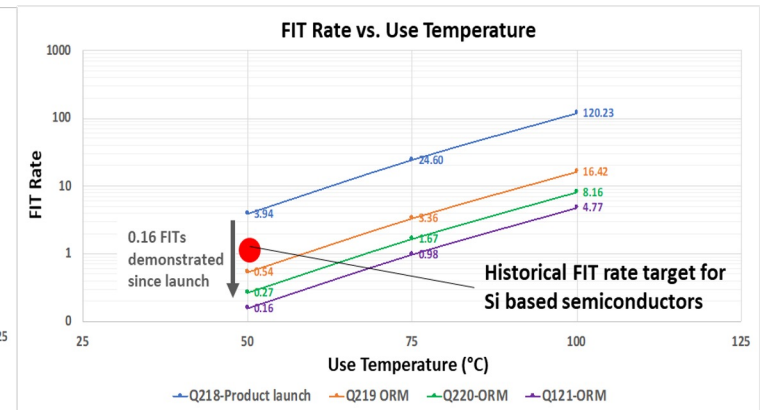
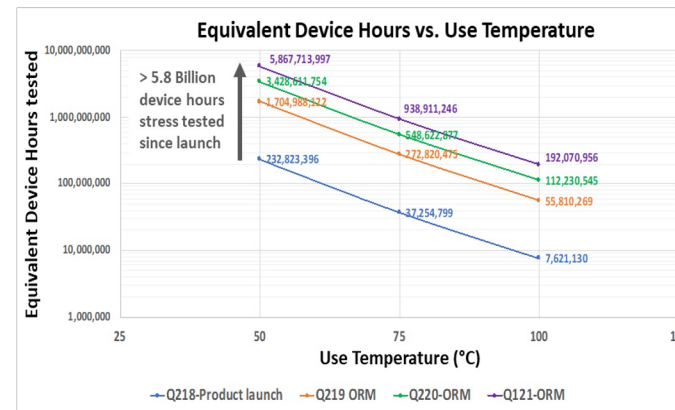
- Proprietary production test methods
- GaN ICs tested 400% (multi-temp, high-frequency)

- **Characterization** for Reliability

- Exhaustive, proactive, and unique Navitas reliability program
- 5.8 B equivalent device hours tested<sup>(1)</sup>
- Proprietary, highly-accelerated Op-Life, plus JEDEC, plus ELFR monitoring
- Founder member of JEDEC JC70.1



Reliability Statistics  
Calculated for High Line condition using HTOL (ZVS) results



(1) As of September 2022  
© Navitas Semiconductor 2022





***70,000,000+ shipped,<sup>(1)</sup> 300,000,000,000+ device hours in the field***  
***0 (zero) field failures<sup>(2)</sup>***  
***Industry's only 20-year warranty, 10x longer than typical***

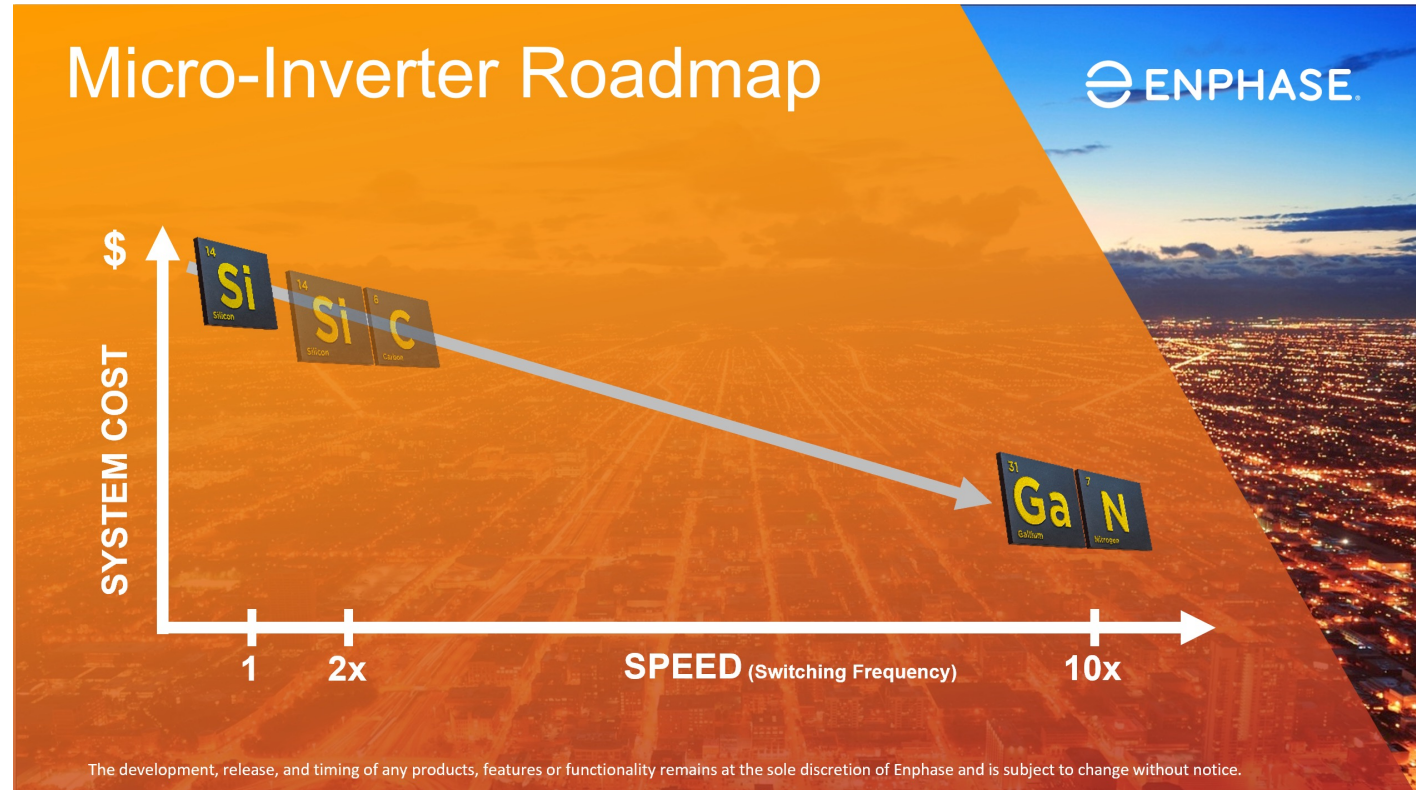
(1) Shipments and quality stats as of December 2022.

(2) Zero reported GaN-related field failures



- Converts low-voltage DC to 50-60 Hz, 110 V / 220 V AC power
- 1 per panel
- Power increasing as panel efficacy improves, from 250-300W up to 450-500W
- Silicon to GaN upgrade at higher switching frequencies has significant cost reductions, estimated at 25% per micro-inverter<sup>(1)</sup>

(1) Navitas estimate



Enphase Energy slide from Navitas New York Investor Meeting 2021



### Fast Switching

Highest efficiency hard-switch, soft-switch  
(Lowest  $E_{ON}$ ,  $E_{OFF}$ ,  $E_{ZVS}$  losses)

### Cool Operation

Lowest  $R_{DS(ON)}$  at high temperature  
(25% lower than industry typical)

### 100%-Tested Robust Avalanche

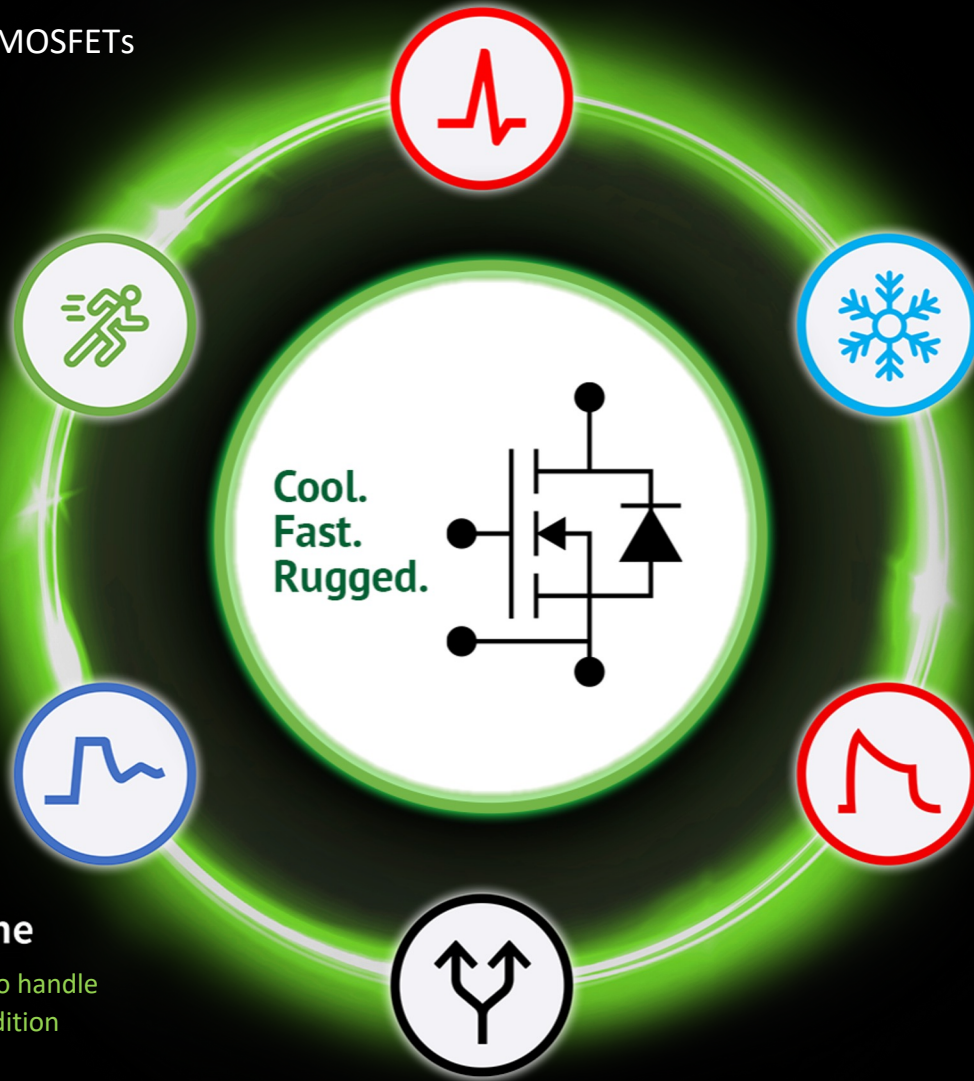
Highest published capability to handle excess energy in fault condition

### Long Short-Circuit Withstand Time

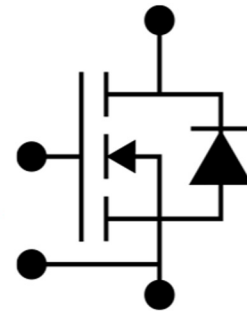
World-class survival duration in fault condition

### High-Power Paralleling

Matching currents  
(Stable  $V_{TH}$ )

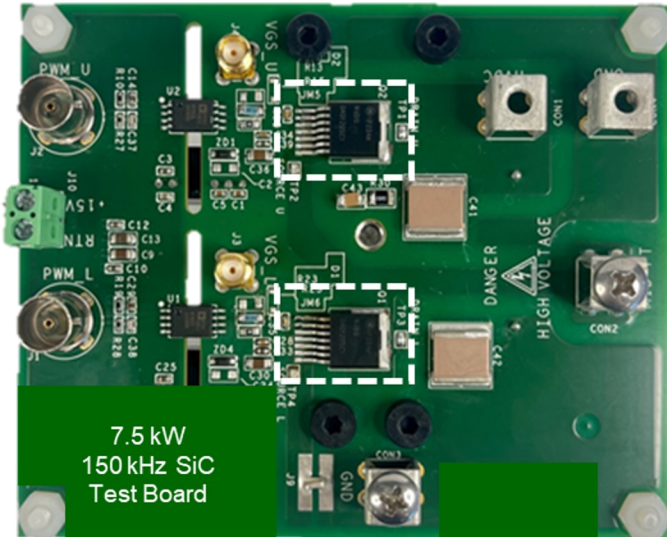


Cool.  
Fast.  
Rugged.



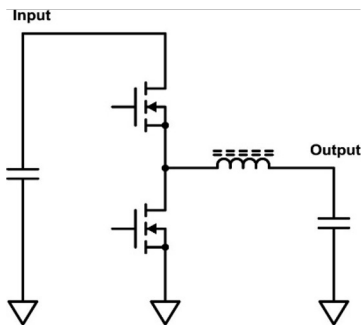


# Faster, Cooler, Longer Lifetime

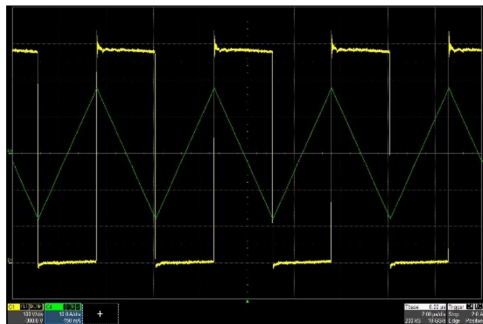


Test Board

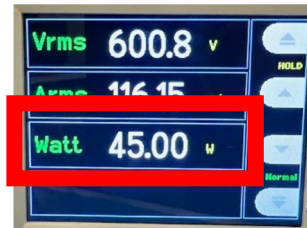
- GeneSiC trench-assisted planar FET vs. Competitor SiC FET
  - 1200 V, 40 mΩ, D2pak in half-bridge
  - Represents 7.5 kW DC-DC converter (e.g. data center, EV)
  - 150 kHz switching = ~10x faster than Si IGBT example
- GeneSiC: **>80% energy savings (>3,000 kWh/yr) vs Si IGBTs**  
**-25°C cooler = 3x longer life vs other SiC**  
**(reduced maintenance / repair costs)**



Test Circuit  
(1-phase of 3-phase motor drive)



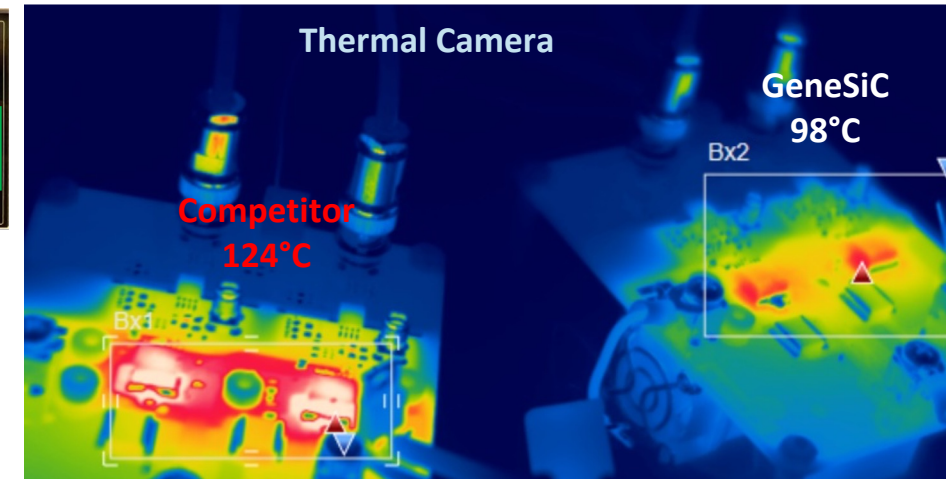
Switching Waveforms  
(40 A pk-pk, 20 A turn-off)



Competitor SiC  
45 W system loss

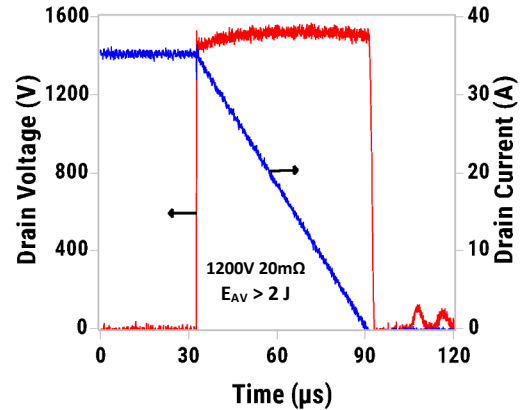


GeneSiC  
40 W system loss  
-30% SiC loss

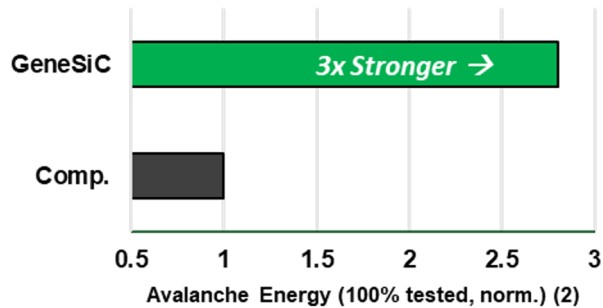


## 100%-Tested Avalanche

Highest published capability to handle excess energy in fault condition

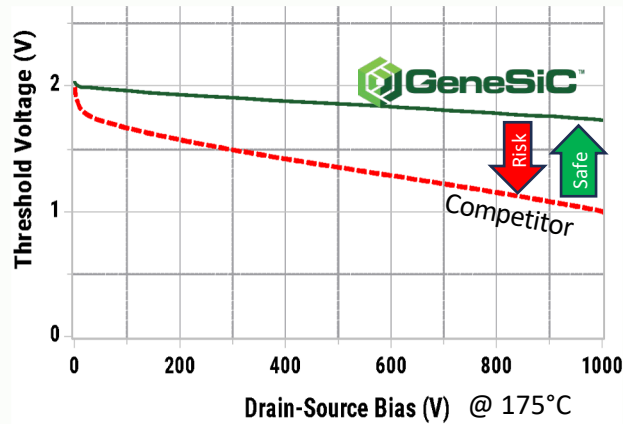


Critical in applications like motor drives to withstand unclamped inductive load (UIL) energy dump in situations like motor open-circuit (O.C.)



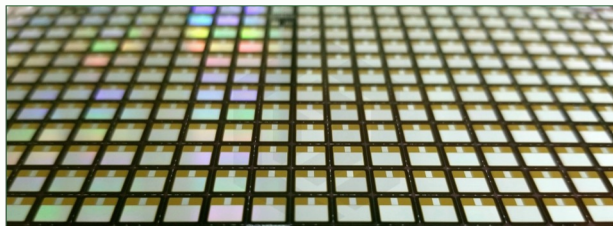
## High Power Paralleling

Matching currents  
(Stable  $V_{TH}$ )



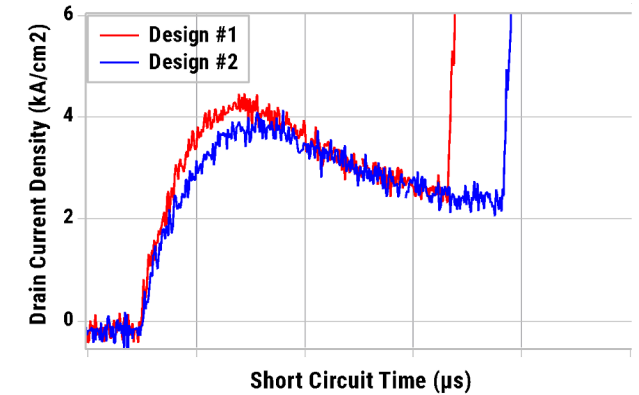
Competitor products allow threshold voltage to drop under high voltage, creating risk of turn-on error

GeneSiC packaged and bare-die FETs can be paralleled reliably for high-power applications

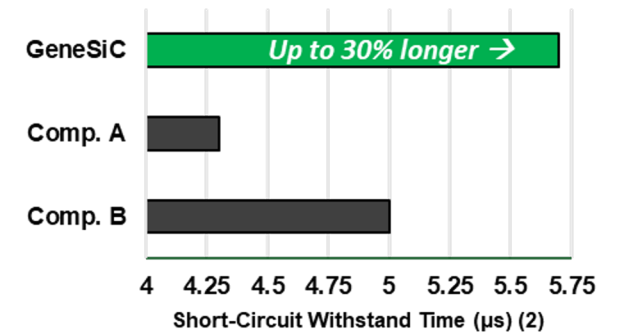


## Long Short-Circuit Withstand Time

World-class survival duration  
in fault condition



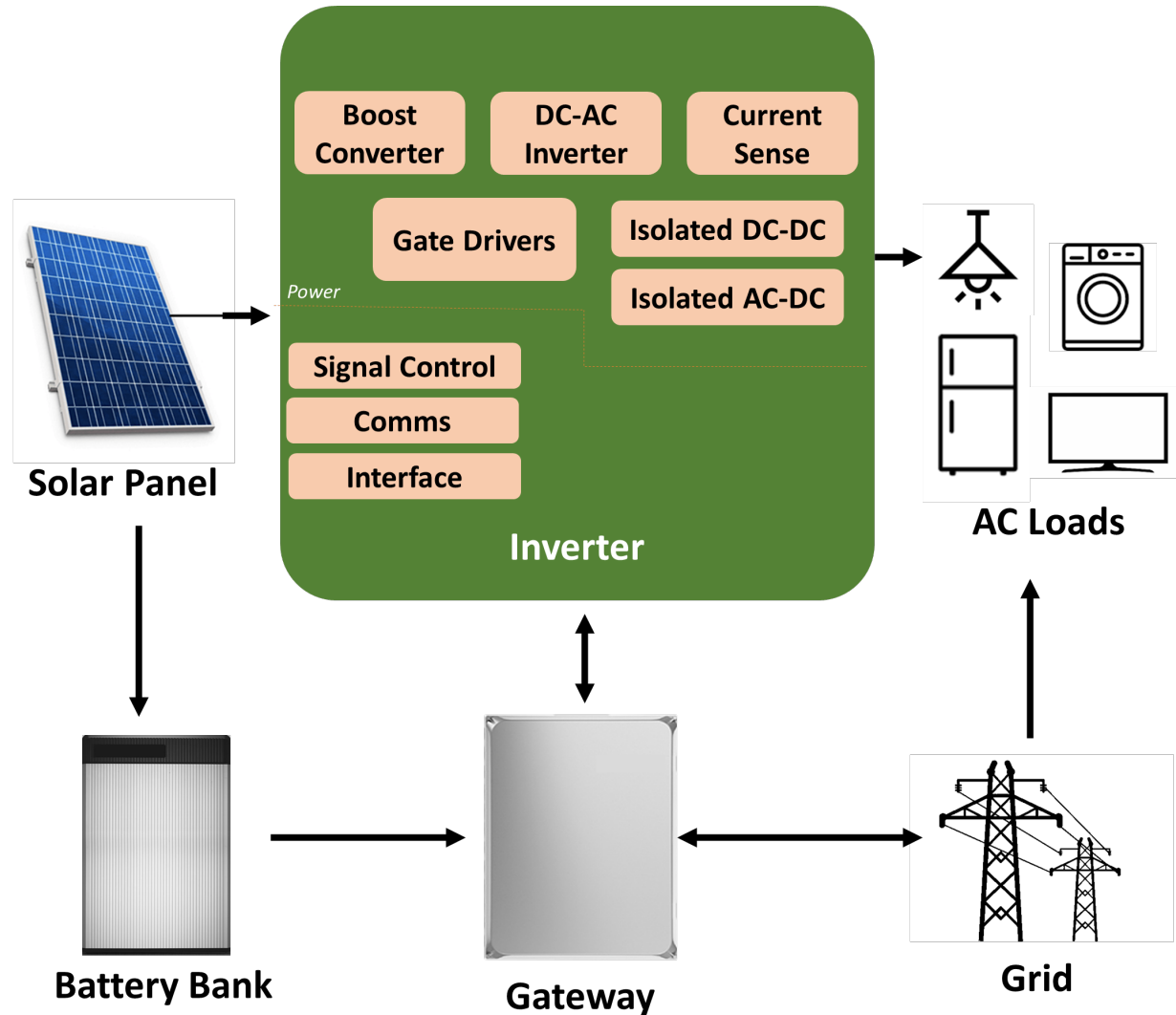
Critical to prevent failures like motor short circuit where the FET faces full voltage ( $V_{DD}$ ) in ON-state.



1) As of September '23, per GeneSiC records  
2) 1,200 V, 20 mΩ FET

**Zero reported GeneSiC-related field failures!**

# Example String Inverter with SiC



## 4.6 kW KATEK (Steca) Solar String Inverter

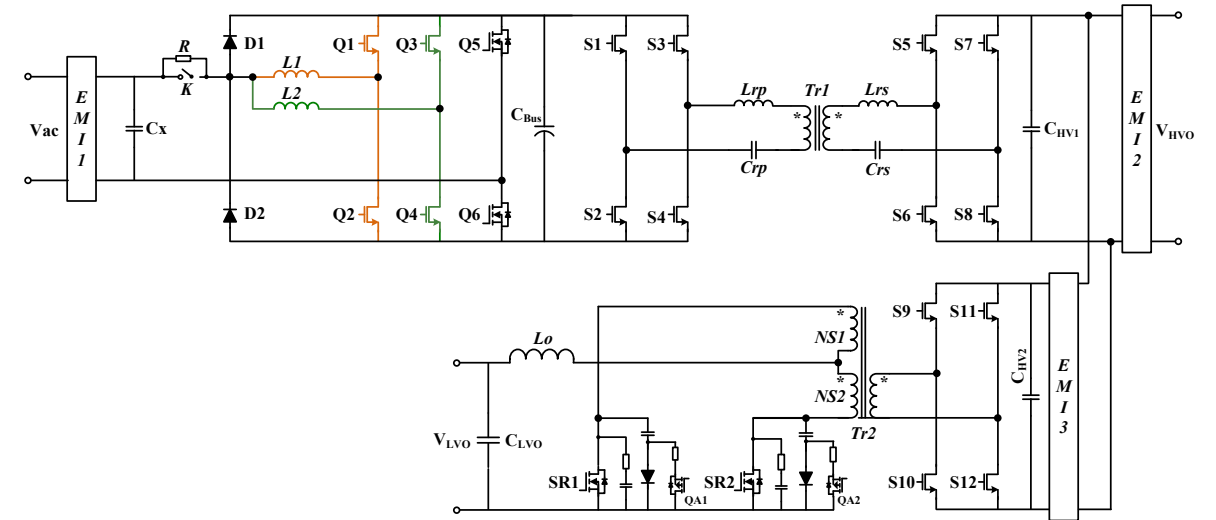
- GeneSiC 1,200 V G3R75MT12J MOSFETs
- 6x per inverter
- 65 kHz
- Bi-directional boost converters and H4-topology.



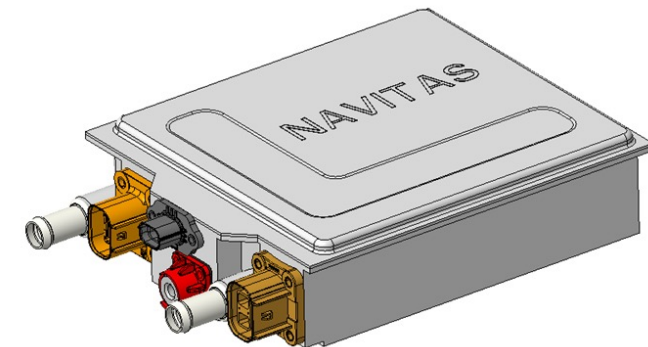
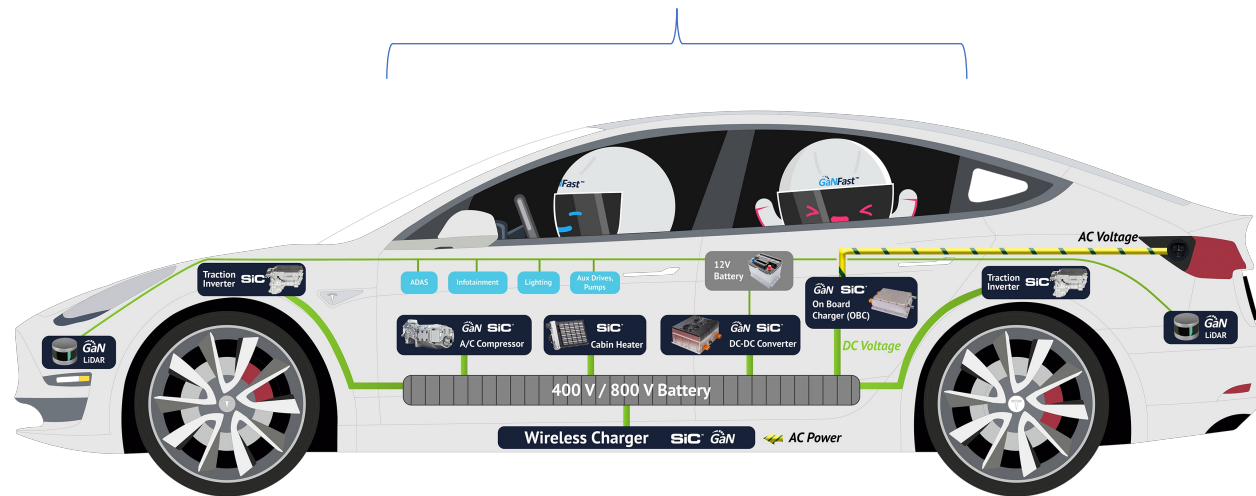


# EV: 3-in-1 Bi-Directional OBC + DC-DC

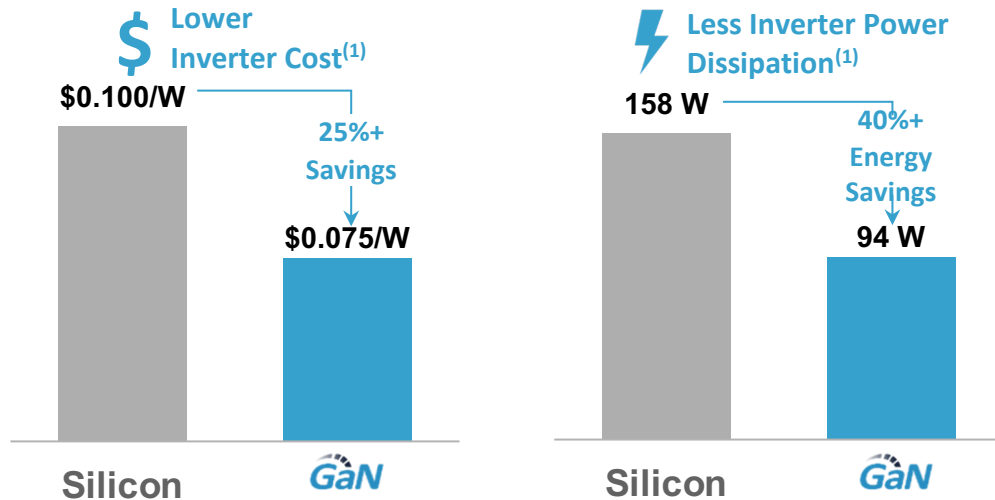
- Bi-directional 6.6kW OBC/3kW DC-DC combo
- Optimized design with 650 V GaN *and* 1,200 V SiC
- Power density +50% (kW/L)
- Energy savings +10%
- Weight -15% vs prior best in class



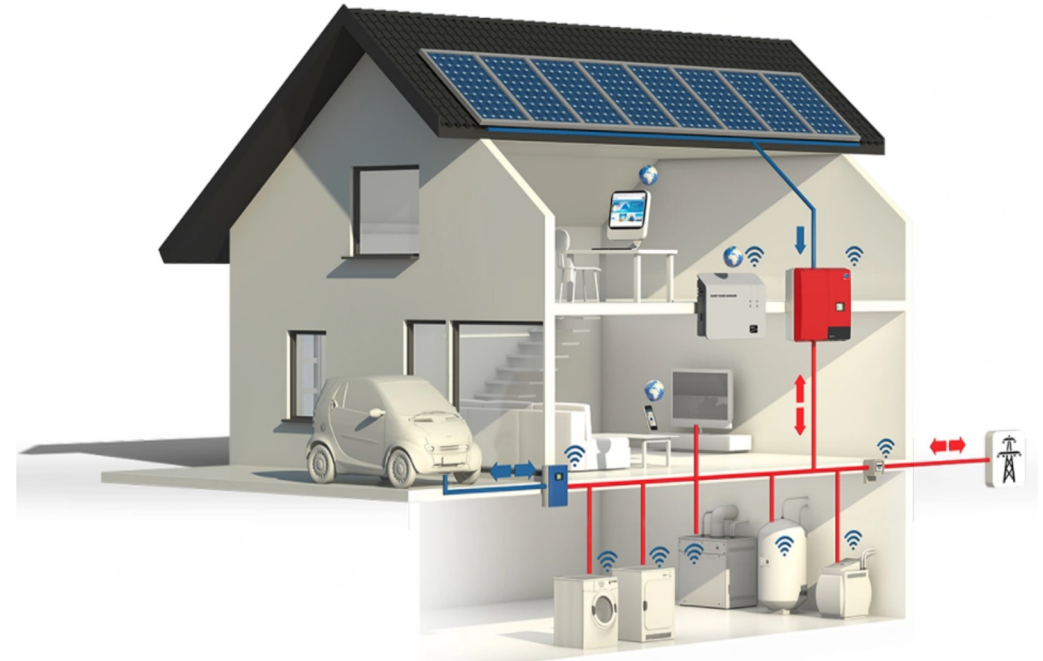
## AC-DC + DC-AC + DC-DC



# GaN + SiC for Solar & Energy Storage



(1) EnergySage Solar Marketplace, 2020.



## Synergistic & Engaged Customers



## Market Potential for GaN/SiC<sup>(2)</sup>

- 5-10kW Residential >\$1.40B
- 1kW residential (micro) >\$1.00B
- Energy Storage >\$1.25B (50% attach rate)
- Commercial (string) >\$1.00B
- >\$4.65B

(1) Navitas est. 6.2 kW residential installation with silicon inverter at 97.5%, GaN at 98.5% efficiency.

(2) Market estimates for 2030, based on DNV and Navitas analysis





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