

Deutsche Bank

2021 Technology Conference



Gene Sheridan
Co-Founder & CEO

Electrify Our WorldTM



Adapted from San Francisco Analyst Day June 22nd, and New York Investor Meeting, July 26th, 2021
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Proven, Highly Experienced Mgmt Team



Tenured Leadership With Over \$4 Billion Power Semiconductor Revenue Generated and 300 Years Combined Experience(1)

of 4 Navitas Founders Have Worked Closely Together For Over 30 Years



Gene Sheridan Co-Founder & CEO

Co-inv. 1st commercial

power DMOSFETS (1978)

Inventor 1st p-channel

power MOSFET (1979)

Co-inv. 1st commercial HV.

half-bridge driver (1988)



Dan Kinzer Co-Founder & CTO / COO

Co-inventor of trench

power MOSFET (1998)

Initiated 1st commercial

power GaN on Si (2002)

Co-inventor 1st

GaN DrMOS (2010)



Jason Zhang Co-Founder & VP, Apps & Tech Mktg

Co-developer 1st cascode

GaN power FET (2011)

Co-inv. 1st commercial

GaN power IC (2014)

Inventor 1st GaN

power IC PDK (2015)



\$4B+ **New Revenue**

Created⁽²⁾

200+ Patents Issued



Nick Fichtenbaum, PhD Co-Founder & **VP** Engineering



Todd Glickman Senior VP. Finance



David Carroll Senior VP. **Worldwide Sales**



Paul Delva Sr. VP General Counsel & Secretary



Stephen Oliver VP, Corporate Mktg & Investor Relations



Marco Giandalia VP, IC Design Engineering



Anthony Schiro VP, Quality



Charles Zha VP & GM Navitas China

Experience at Leading Global Companies

























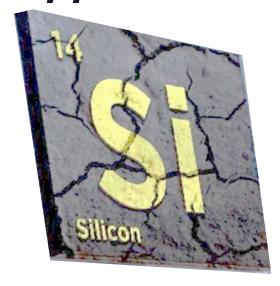


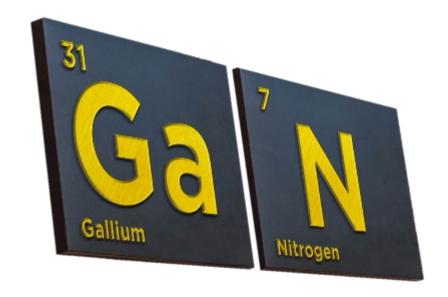




GaN Expected To Replace Silicon In Power Applications







20x

Faster Switching

3x

Smaller & Lighter

Up To **40%**

Energy Savings Up To

Higher Power Density

3x

Faster Charging

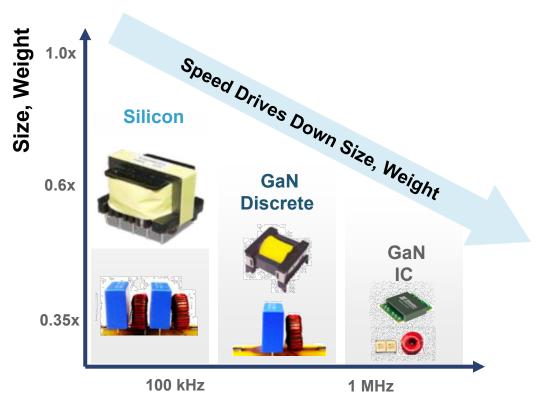
20%

Lower System Cost

Navitas GaN Is Empowering Efficiency In Industries Where Power Is Key⁽¹⁾

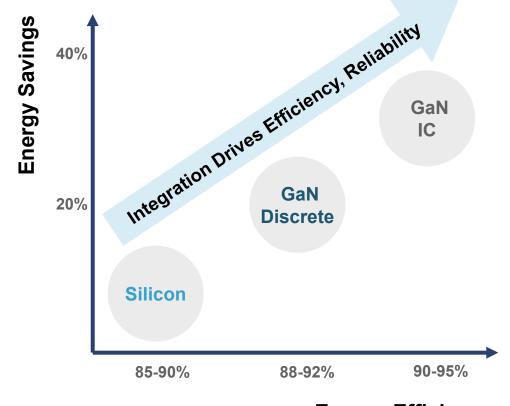
Speed and Efficiency Drive Value





(Switching Frequency) Speed

GaN power ICs enable up to 3x smaller, lighter (1)



Energy Efficiency

GaN ICs save 40% energy (2), 100x more reliable (3)

⁽¹⁾ Based on Navitas measurements of GaN-based chargers compared to Si-based chargers with the same output power.

⁽²⁾ Navitas estimate of GaN-based power systems compared to Si-based systems in the 2024-2025 timeframe, Navitas measurements of select GaN-based chargers vs. Si-based chargers with similar power.

⁽³⁾ V_{GS} failure distribution based on Navitas internal characterization of Discrete GaN Transistors compared to GaN power ICs.

GaN-Driver Integration is Critical



DriverDrive, control & protection

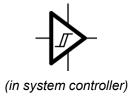
Parasitics
Limit speed & efficiency

Power Device
Si or GaN

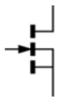
Speed
Switching Frequency

Power Density
Faster Charging, Smaller Size

Silicon Discrete



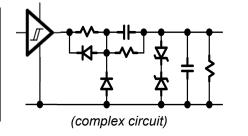




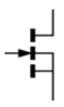
< 100 kHz



GaN Discrete, MCM





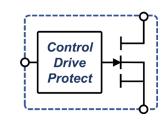


< 200 kHz



<1 W/cc





Up to 2 MHz (3-10x faster)



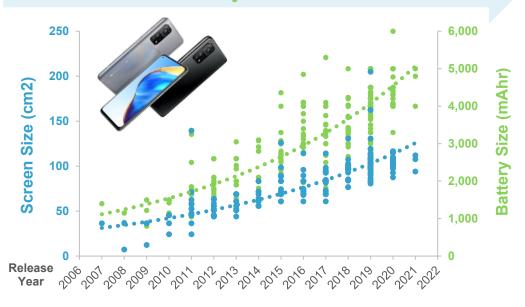
>>1 W/cc

GaN: Positioned To Be The Future Of Mobile Charging



Larger Mobile Screens And Batteries Need More Power

Screen Size and Battery Size Continue to Increase(1)



Over \$2.5B GaN IC opportunity(3)

- 2.5Bu per year of mobile wall chargers shipped
- Over \$1 of GaN content per charger and increasing over time

Fast

Up to 3x more power Up to 3x faster charging



Mobile

Half the size and weight of traditional chargers

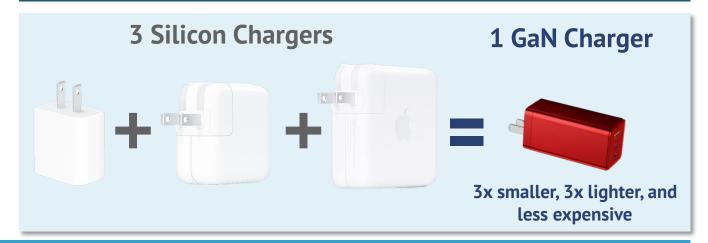


Universal (USB-C)

One charger for **ALL** your devices **One and Done!!**



65W Multi-Port GaN Charger⁽²⁾



Mobile is Moving to GaN Fast Chargers, Creating a Multi-Billion Dollar GaN IC Opportunity

- (1) Includes Huawei, Xiaomi, OPPO, OnePlus, RealMe, Samsung, Apple and Google.
- 2) Based on Navitas measurements of select GaN-based mobile wall chargers compared to Si-based chargers with similar output power.
- Based on estimates from IDC PC Tracker, USB-C research, Yole Research and Navitas estimates.

Leading Customers Adopting Navitas GaN



Tier 1 OEMs



55W GaN

Navitas 外

Navitas

xıaomı

小巧、高效、发热低











Aftermarket Examples



















140+

GaN Chargers In Mass Production

150+

GaN Chargers In Development (MP 2021-2022) 90%+

Mobile OEMs Designing With Navitas GaN ICs

25M+

GaN ICs Shipped

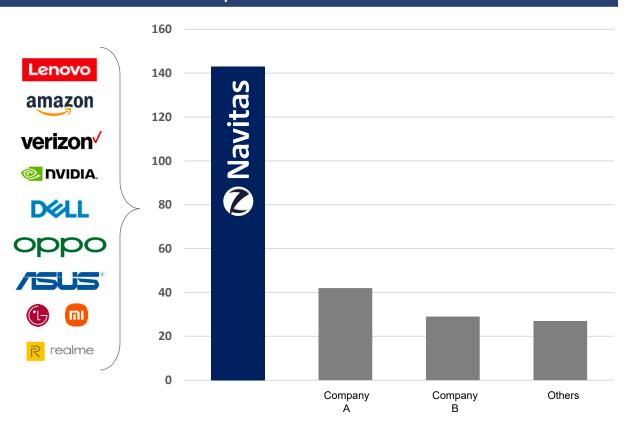
ZeroGaN Field-Failures⁽¹⁾

Leading the Way in GaN Chargers

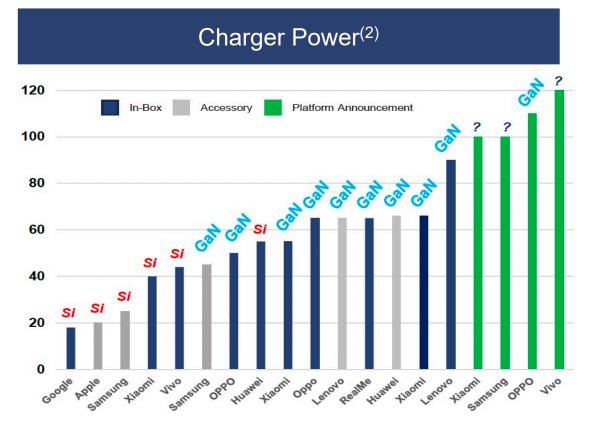


Navitas Enables More GaN Chargers than All

Competitors Combined (1)



The Future of Chargers is GaN, Navitas GaN ICs are Used in 8 of 10 Leading-edge Designs



¹⁾ Estimated based on known Navitas designs released to mass production, other GaN designs based on tear-downs published on www.Chongdiantou.com and other public information, as of 7-7-21.

⁽²⁾ Navitas survey of public information March '21.

Consumer: More Power, Smaller Size, \$2B/yr Opportunity







- Ultra-thin TVs, gaming, all-in-one PCs, smart home = 600M/yr
- \$3/unit potential GaN
- = \$2B+ /yr opportunity⁽³⁾
- GaN ICs make it possible
 - Up to 3x smaller and lighter, low-profile form factors
 - Up to 40% energy savings
- Lead opportunities in late-stage development(2)
 - Awarded Tier 1 LED TV
 - Awarded in-box Tier 1 All-in-one PC





GaN Is The Answer As Consumers Demand More Power And Smaller Form Factors

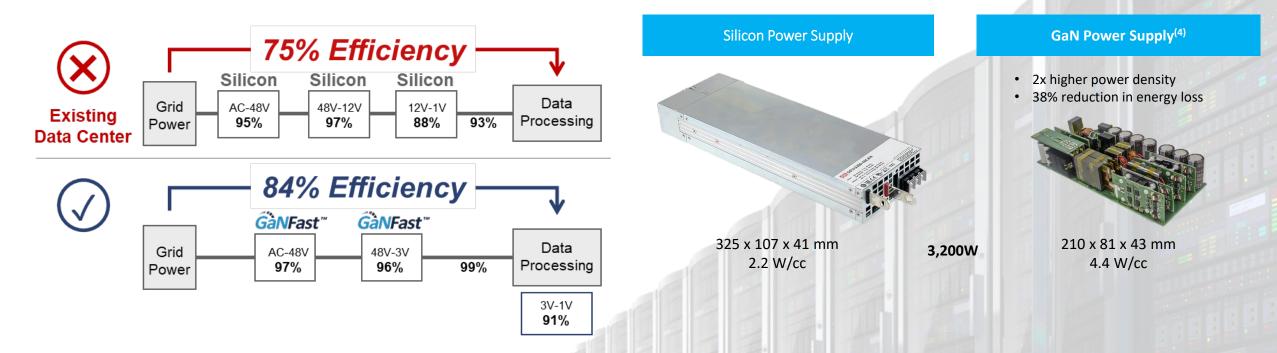
⁽¹⁾ Based on Navitas measurements comparing typical 150W 65 kHz Si-based AC/DC power adapter to 150W 1MHz GaN-based power adapter prototype.

Based on information provided to management by potential customers.

⁾ Based on estimates from Gartner, Pulsenews, WitsView, Statista and Navitas estimates.

Data Centers: Save \$1.9B/yr (1)





- 44% of Data Center costs related to power (electricity, power & cooling)(3)
- Estimate GaN ICs can reduce electricity use by up to 10%(2)
- Worldwide, could save >15 TWh or \$1.9B in annual electricity costs (1-year ROI of 6x)(1)

⁽¹⁾ Navitas estimate based on a) Navitas server/datacom forecast & AAAS data, b) \$0.12/kWhr, c) Si vs. GaN \$/W and d) data center loading profile.

⁽²⁾ Navitas estimated based on known existing Si-based solutions to deliver >500A next-generation data processors to Navitas targets for new GaN-based AC/DC and DC/DC for these same next-generation data processors.

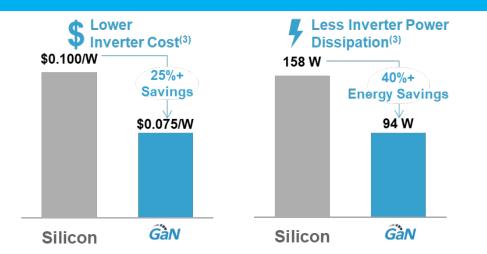
⁽³⁾ Schneider Electric. White Paper – Determining Total Cost of Ownership for Data Center and Network Room Infrastructure.

⁴⁾ Navitas measurements based on existing Si-based 3.2kW AC/DC server power supply to a 1 MHz GaN-based 3.2kW AC/DC prototype.

Solar: Up to 40% Energy Savings⁽²⁾



- Shrink microinverter size, weight & cost by 50%
 - Enables 25%+ cost reduction of solar inverters⁽²⁾
 - Up to 40% energy savings
 - Improve solar payback by 10%+ (vs. typical 8 years(1))
- Total residential solar GaN IC opportunity > \$1B/yr(4)
 - \$5-10M GaN IC sales potential per MW solar installation
- Leading player expected to adopt GaN IC in next-gen
 - >\$500M GaN IC revenue opportunity between 2023-2030





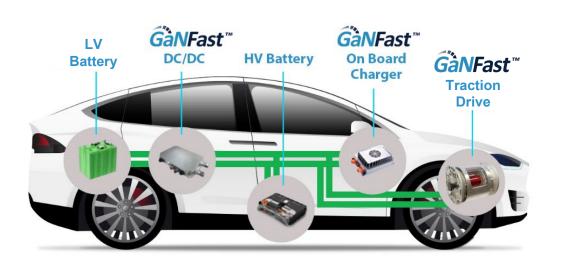
"It's the *end of the road for silicon*."

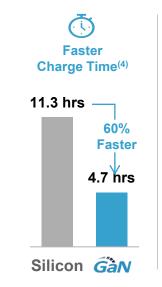


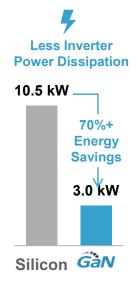
(1) EnergySage Solar Marketplace, 2020.

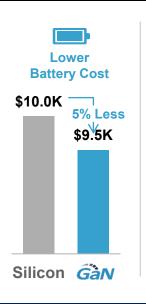
EV / eMobility: Accelerating Adoption by 3 Years⁽¹⁾ Longer Range, Lower Costs

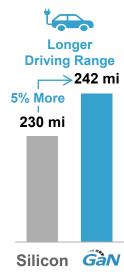












- 3x faster charging⁽⁴⁾
- Extended range
 - 70% energy savings enables 5% extended driving range or 5% lower battery costs⁽³⁾
- >\$2.5B/yr GaN opportunity in 2025⁽²⁾
 - •~\$50 GaN in OBC, ~\$15 DC-DC, ~\$200 traction = **\$250+ GaN TAM per Pure-EV**
 - Over 50Mu per year of EV production (all types) projected by 2030
 - \$400M opportunity in development with lead 1st EV customer from 2025-30

"Our current OBC product line up is... Si & SiC. *GaN* will enable us to *further improve*."

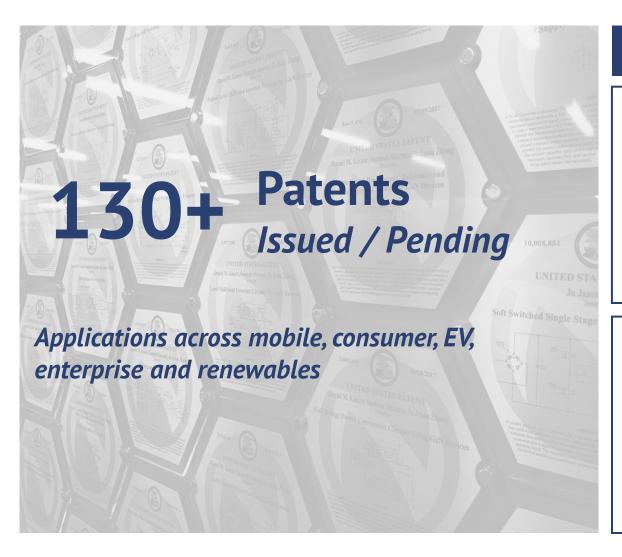
"Navitas advantages are simplicity of driving, highspeed, increased reliability and compact form factor."

Bernhard Budaker, VP Power Products EV systems provider to BMW, VW, Porsche



Industry-Leading IP Position





Mature and Comprehensive GaN Integrated Circuit Process Design Kit (PDK)

Device Development / Library

- 650 eMode power FET
- 12-40V eMode power FET
- 650V dMode power FET
- 12-40V dMode power FET
- 2-DEG & SiCr resistors
- Gate capacitors
- MIM / hybrid capacitors
- Over 20 devices developed



Circuit Development / Library

- Logic gates and latch
- Linear regulators
- Comparators
- Voltage sensors
- Charge pump
- Bootstrap circuits
- Level-shifters
- Protection circuits
- Over 200 circuits developed

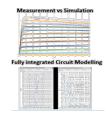
Characterization and Verification

- Dedicated and automated characterization stations (wafer level, package)
- Safe Operating Area (SOA)
- Layout Design Rule Checker (DRC)
- Layout Versus Schematic (LVS)
- Layout Parasitic Extraction and simulation tool (LPE)
- Over 1Mu characterized



Models and Simulation

- Device and circuit models with <5% accuracy
- Ultra-fast system simulations (Simplis)
- Accurate and fast device, circuit and system models cut design time from weeks to days and reduce design cycles by 50-75%



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Accelerating Major Customers' NetZero Goals



COP21·CMP11

GaN Power ICs Reduce CO₂ Emissions

4x-10x lower component CO₂ footprint than silicon⁽¹⁾

28% lower lifetime CO₂ footprint for chargers / adapters⁽²⁾

Accelerate transition from ICE to EV by 3 years, saving 20%/yr of road sector emissions by 2050 (4)

GaN addresses 2.6 Gton / year by 2050⁽⁵⁾

Every

GàNFast™ power IC

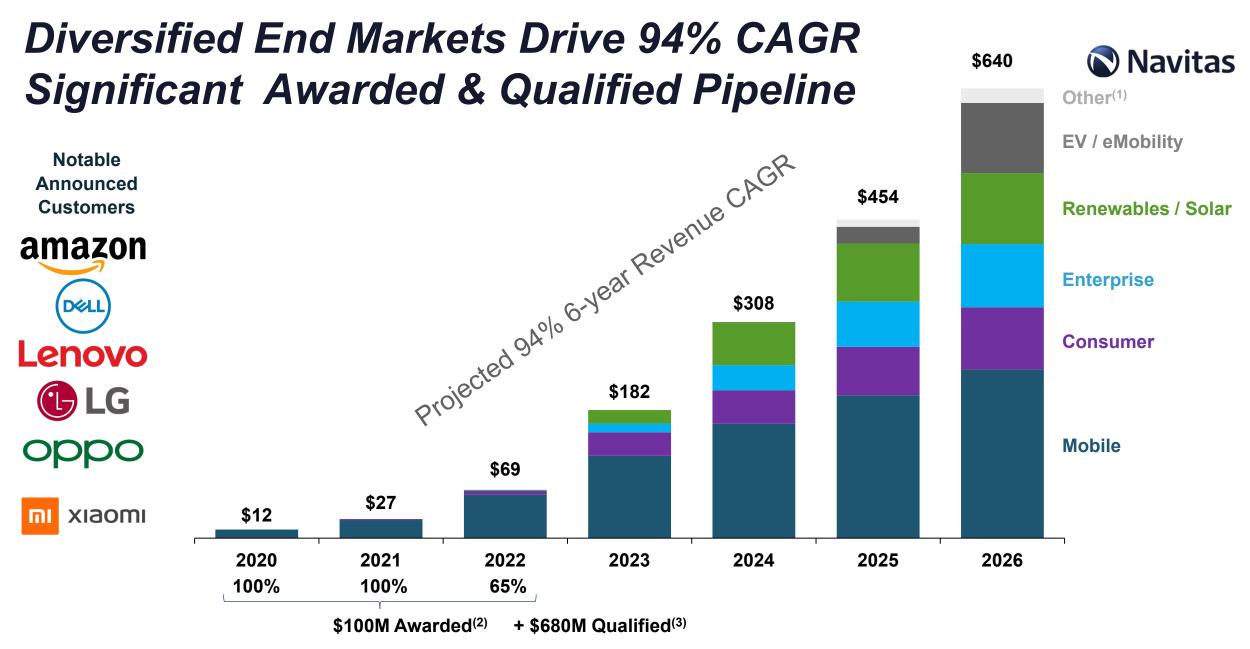
shipped saves(3)

4 kg CO₂

PARIS201



- (1) Navitas and Earth-Shift Global analysis. 4x lower for 2021, 10x lower by 2022 per life-cycle analysis
- (2) Navitas and Earth-Shift Global estimated based on 65W charger per life-cycle analysis
- (3) Navitas estimate based on GaN vs Si total life-cycle analysis.
- (4) DNV estimate for 75%-adoption milestone pull-in, total road sector benefit

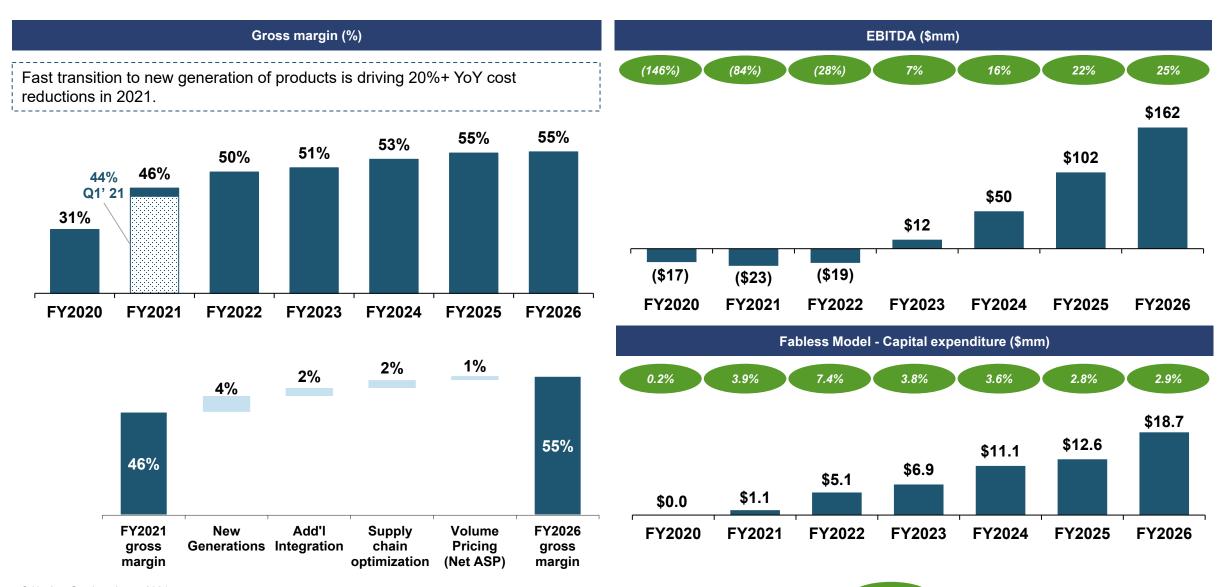


Source: Company projections.

- Reflects additional end-market opportunities for industrial and other applications.
- Based on design wins in production or committed to production through to end 2026
- Based on Navitas assumptions concerning future demand from potential opportunities evaluated with new and existing customers, to end 2026

Summary Historical Financials and Projections





#%



Thank You

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